

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): January 31, 2023

**Exxon Mobil Corporation**

(Exact name of registrant as specified in its charter)

**New Jersey**  
(State or other jurisdiction  
of incorporation)

**1-2256**  
(Commission  
File Number)

**13-5409005**  
(IRS Employer  
Identification No.)

**5959 Las Colinas Boulevard, Irving, Texas 75039-2298**  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: **(972) 940-6000**

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(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))  
Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol	Name of Each Exchange on Which Registered
<b>Common Stock, without par value</b>	<b>XOM</b>	<b>New York Stock Exchange</b>
<b>0.142% Notes due 2024</b>	<b>XOM24B</b>	<b>New York Stock Exchange</b>
<b>0.524% Notes due 2028</b>	<b>XOM28</b>	<b>New York Stock Exchange</b>
<b>0.835% Notes due 2032</b>	<b>XOM32</b>	<b>New York Stock Exchange</b>
<b>1.408% Notes due 2039</b>	<b>XOM39A</b>	<b>New York Stock Exchange</b>

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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Item 2.02

Results of Operations and Financial Condition

Item 7.01

Regulation FD Disclosure

The following information is furnished pursuant to both Item 2.02 and Item 7.01.

The Registrant hereby furnishes the information set forth in its News Release, dated January 31, 2023, announcing full-year 2022 results, a copy of which is included as Exhibit 99.1, and furnishes the information in the related 4Q22 Investor Relations Data Summary, a copy of which is included as Exhibit 99.2. Material available by hyperlink from the News Release is not deemed to be furnished herewith or included in this filing.

## INDEX TO EXHIBITS

<u>Exhibit No.</u>	<u>Description</u>
<a href="#">99.1</a>	Exxon Mobil Corporation News Release, dated January 31, 2023, announcing full-year 2022 results.
<a href="#">99.2</a>	4Q22 Investor Relations Data Summary.
104	Cover Page Interactive Data File (formatted as Inline XBRL).

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EXXON MOBIL CORPORATION

Date: January 31, 2023

By: \_\_\_\_\_  
/s/ LEN M. FOX  
Len M. Fox  
Vice President and Controller  
(Principal Accounting Officer)

## ExxonMobil Announces Full-Year 2022 Results

- Delivered industry-leading 2022 earnings, cash flow from operations, total shareholder return, and return on capital employed<sup>1</sup>
- Generated earnings of \$55.7 billion and \$76.8 billion of cash flow from operating activities in 2022 by leveraging an advantaged portfolio and delivering strong operational performance
- Increased year-over-year Guyana and Permian production by over 30%
- Achieved best-ever annual refining throughput in North America and the highest globally since 2012<sup>2</sup>
- Operated Permian assets achieved zero routine flaring as of year-end 2022<sup>3</sup>
- Started up one of the largest advanced recycling facilities in North America, capable of processing more than 80 million pounds of plastic waste per year

### Results Summary

4Q22	3Q22	Change vs 3Q22	4Q21	Change vs 4Q21	Dollars in millions (except per share data)	2022	2021	Change vs 2021
12,750	19,660	-6,910	8,870	+3,880	Earnings (U.S. GAAP)	55,740	23,040	+32,700
14,035	18,682	-4,647	8,795	+5,240	Earnings Excluding Identified Items (non-GAAP)	59,101	23,013	+36,088
3.09	4.68	-1.59	2.08	+1.01	Earnings Per Common Share <sup>4</sup>	13.26	5.39	+7.87
3.40	4.45	-1.05	2.05	+1.35	Earnings Excl. Identified Items Per Common Share <sup>4</sup>	14.06	5.38	+8.68
7,463	5,728	+1,735	5,808	+1,655	Capital and Exploration Expenditures	22,704	16,595	+6,109

**IRVING, Texas – January 31, 2023** – Exxon Mobil Corporation today announced fourth-quarter 2022 earnings of \$12.8 billion, or \$3.09 per share assuming dilution, resulting in full-year earnings of \$55.7 billion, or \$13.26 per share assuming dilution. Fourth-quarter results included unfavorable identified items of \$1.3 billion associated with additional European taxes on the energy sector and asset impairments, partly offset by one-time adjustments related to the Sakhalin-1 expropriation. Capital and exploration expenditures were \$7.5 billion in the fourth quarter, bringing full-year 2022 investments to \$22.7 billion, consistent with our guidance.

“The hard work and commitment of our people enabled us to deliver industry-leading operating and financial results and shareholder returns in 2022,” said Darren Woods, chairman and chief executive officer.

“While our results clearly benefited from a favorable market, the counter-cyclical investments we made before and during the pandemic provided the energy and products people needed as economies began recovering and supplies became tight. We leaned in when others leaned out. Our plan for 2023 calls for further progress on our strategic objectives, which include leading the industry in safety, operating, and financial performance. We will continue to invest in our advantaged projects to deliver profitable growth, help meet society’s growing needs, and reduce emissions in our operations, while providing innovative solutions that help others reduce theirs.”

<sup>1</sup> One-year (2022) results with industry peer group estimated using nine month 2022 annualized figures or announced programs (shareholder distributions); industry peer group includes BP, Chevron, Shell, and TotalEnergies.

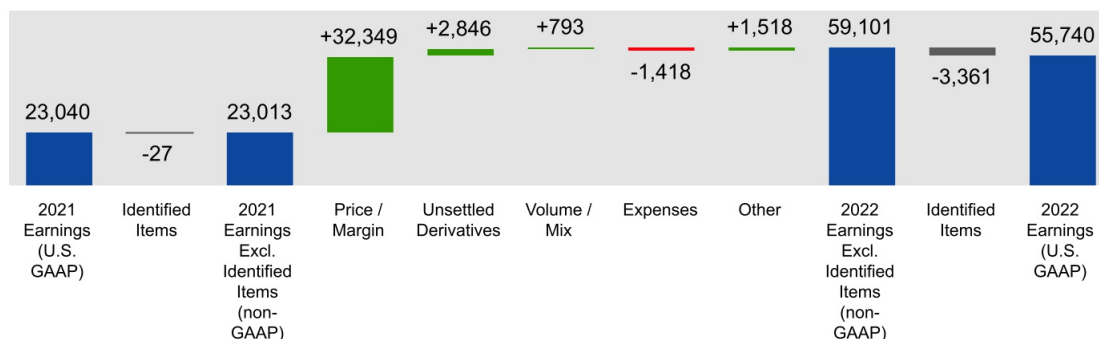
<sup>2</sup> Best-ever annual refining throughput in North America and the highest globally since 2012, both based on current refinery circuit.

<sup>3</sup> References to routine flaring herein are consistent with the World Bank’s Zero Routine Flaring Initiative/Global Gas Flaring Reduction Partnership’s (GGFRP) principle of routine flaring, and excludes safety and non-routine flaring.

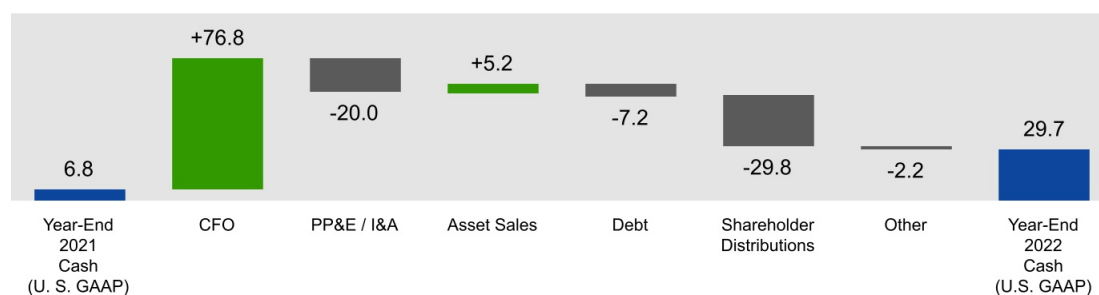
<sup>4</sup> Assuming dilution.

## Full-year Factor Analysis

### Earnings/(Loss) (\$M)



### Cash Flow (\$G)



## Full-year Financial Highlights

- Full-year 2022 earnings were \$55.7 billion compared with \$23.0 billion in 2021, an increase of \$32.7 billion. Identified items unfavorably impacted earnings by \$3.4 billion mainly from Sakhalin-1 impairments in the first quarter. Earnings excluding these identified items were \$59.1 billion, an increase of \$36.1 billion from prior year.
- Other factors impacting results were price and margin improvements driven by recovering demand and tight supply, the favorable market-to-market impact of unsettled derivatives, and volume increases on strong refining throughput and growth of advantaged assets. Structural cost savings and disciplined expense management helped to offset inflation and higher operating costs from growth projects and capacity additions. In addition, results also benefited from lower Corporate and Financing costs as well as net favorable one-time items.
- Structural cost savings now total \$7 billion compared to 2019. The company achieved an additional \$2 billion of savings during the year and is on track to deliver \$9 billion of total annual savings in 2023 vs. 2019.
- Leading peers<sup>1</sup> with 87% total shareholder return for the year as well as 25% return on capital employed, the highest one-year return since 2012.
- Cash increased by \$22.9 billion in 2022 with free cash flow of \$62.1 billion. Shareholder distributions were \$29.8 billion, including \$14.9 billion in dividends and \$14.9 billion of share repurchases. The company also increased and extended its share-repurchase program with up to \$35 billion of cumulative share repurchases in 2023-2024.
- The Corporation declared a first-quarter dividend of \$0.91 per share, payable on March 10, 2023, to shareholders of record of Common Stock at the close of business on February 14, 2023.
- Net-debt-to-capital ratio improved to about 5%, reflecting 2022 debt retirements of \$7.2 billion and a period-end cash balance of \$29.7 billion, further strengthening the balance sheet and providing greater financial flexibility.
- Non-core asset sales and divestments generated \$5.2 billion of cash proceeds during the year.

<sup>1</sup> One-year (2022) results with industry peer group estimated using nine month 2022 annualized figures or announced programs (shareholder distributions); industry peer group includes BP, Chevron, Shell, and TotalEnergies.

## Progress Toward Net Zero

- Permian operated assets achieved a major milestone in the fourth quarter by achieving zero routine flaring! This is a key part of ongoing efforts to achieve net-zero Scope 1 and Scope 2 greenhouse gas emissions from our Permian operated unconventional assets by 2030. The company remains on track to meet its goal of achieving zero routine flaring across all its global Upstream operated assets by 2030 in support of the World Bank's Zero Routine Flaring Initiative.
- The company reduced methane emissions intensity at all operated assets by more than 40% compared to 2016 levels?

## Biofuels and Hydrogen

- ExxonMobil announced the next step in the development of the world's largest low-carbon hydrogen production facility with a contract award for front-end engineering and design. The integrated ExxonMobil Baytown facility is expected to produce 1 billion cubic feet of low-carbon hydrogen per day, that would make it the largest low-carbon hydrogen project in the world with an expected startup in 2027-2028. More than 98% of the associated CO<sub>2</sub> produced by the facility, or around 7 million metric tons per year, is expected to be captured and permanently stored. The carbon capture and storage network being developed for the project will be made available for use by third-party CO<sub>2</sub> emitters in the area in support of their decarbonization efforts.<sup>3</sup>
- ExxonMobil's majority-owned affiliate, Imperial Oil Ltd., will invest about \$560 million to move forward with construction of the largest renewable diesel facility in Canada. The project at Imperial's Strathcona Refinery is expected to produce 20,000 barrels of renewable diesel per day primarily from locally sourced feedstocks. This is expected to help reduce greenhouse gas emissions in the Canadian transportation sector by about 3 million metric tons per year.<sup>4</sup>

## Carbon Capture and Storage

- ExxonMobil and Mitsubishi Heavy Industries (MHI) announced a joint effort to deploy MHI's leading carbon capture technology as part of ExxonMobil's end-to-end carbon capture and storage solution for industrial customers.
- The company advanced its evaluation of carbon capture and storage projects in the United Kingdom and Indonesia. In the United Kingdom, ExxonMobil, along with Solent Local Enterprise Partnership and the University of Southampton, announced the first major decarbonization initiative that would substantially reduce carbon emissions from industry, transportation, and households across Southern England. In Indonesia, ExxonMobil and the state-owned energy company, Pertamina, agreed to progress a previously announced regional carbon capture and storage hub offshore Java for domestic and international CO<sub>2</sub>.

<sup>1</sup> References to routine flaring herein are consistent with the World Bank's Zero Routine Flaring Initiative/Global Gas Flaring Reduction Partnership's (GGFRP) principle of routine flaring, and excludes safety and non-routine flaring.

<sup>2</sup> 2021 vs. 2016 levels (at ExxonMobil operated assets); we are working to continuously improve our performance and methods to detect, measure, and address greenhouse gas emissions.

<sup>3</sup> The Baytown hydrogen facility has not reached final investment decision. Individual opportunities may advance based on a number of factors, including supportive policy, technology, and market conditions.

<sup>4</sup> Calculated using Canada's Clean Fuel Regulation and in comparison to conventional fuels.

**EARNINGS AND VOLUME SUMMARY BY SEGMENT**

**Upstream**

4Q22	3Q22	4Q21	<i>Dollars in millions (unless otherwise noted)</i>	2022	2021
<b>Earnings/(Loss) (U.S. GAAP)</b>					
2,493	3,110	1,768	United States	11,728	3,663
5,708	9,309	4,317	Non-U.S.	24,751	12,112
<b>8,201</b>	<b>12,419</b>	<b>6,085</b>	<b>Worldwide</b>	<b>36,479</b>	<b>15,775</b>
<b>Earnings/(Loss) Excluding Identified Items (non-GAAP)</b>					
2,493	3,110	2,031	United States	11,429	3,926
6,269	8,731	4,597	Non-U.S.	27,989	12,392
<b>8,762</b>	<b>11,841</b>	<b>6,628</b>	<b>Worldwide</b>	<b>39,418</b>	<b>16,318</b>
3,822	3,716	3,816	Production (koebd)	3,737	3,712

- Upstream fourth-quarter 2022 earnings were \$8.2 billion compared to \$12.4 billion in the third quarter, a decrease of \$4.2 billion. Earnings decreased mainly from lower prices with both crude and gas realizations down, 15% and 13% respectively, on higher global inventories. Positive unsettled derivatives mark-to-market effects of \$1.6 billion were driven by the decline in gas prices and more than offset year-end inventory impacts and seasonally higher expenses. Identified items unfavorably impacted earnings by \$1.1 billion, mainly from additional European taxes on the energy sector partly offset by net favorable divestments and adjustments related to the Sakhalin-1 expropriation. Earnings excluding these identified items decreased \$3.1 billion from \$11.8 billion to \$8.8 billion.
- Production in the fourth quarter was 3.8 million oil-equivalent barrels per day. Growth more than offset divestment impacts, as production increased by more than 100,000 oil-equivalent barrels per day compared to the prior quarter.
- The Permian delivered record production in the quarter of more than 560,000 oil-equivalent barrels per day and the company also loaded the first LNG cargo from the Coral South LNG development in Mozambique.
- Compared to the same quarter last year, earnings increased \$2.1 billion. The improvement was driven by a 46% increase in natural gas realizations and an increase of nearly 10% in crude realizations. Results benefited from \$1.4 billion positive unsettled derivatives mark-to-market effects, which more than offset the impact of year-end inventory impacts and higher expenses. Excluding divestments and the Sakhalin-1 expropriation, oil-equivalent production grew by 217,000 barrels per day, driven by the company's advantaged growth projects in the Permian and Guyana. Earnings excluding identified items were \$8.8 billion for the quarter, an increase of \$2.1 billion compared to the same quarter last year.
- Full-year earnings were \$36.5 billion, an increase of \$20.7 billion versus 2021 despite a \$2.4 billion unfavorable impact from identified items, most notably additional European taxes on the energy sector and the Sakhalin-1 impairment. Earnings excluding identified items were \$39.4 billion, an increase of \$23.1 billion.
- Other factors impacting full-year results were improved liquids and natural gas realizations, reflecting tight supply and recovering demand, and favorable unsettled derivatives mark-to-market effects of \$2.8 billion resulting from lower gas prices and the absence of unfavorable 2021 impacts. In addition, structural cost savings and disciplined expense management largely offset higher expenses associated with advantaged growth projects and inflation. Excluding impacts from divestments and the Sakhalin-1 expropriation, oil-equivalent production grew by about 170,000 barrels per day from continued investment in advantaged growth projects in the Permian and Guyana. Production in the Permian grew about 90,000 oil-equivalent barrels per day and Guyana production grew about 70,000 oil-equivalent barrels per day with Liza Phase 2 starting up ahead of schedule and both Liza Phase 1 and 2 producing above the investment basis.



## Energy Products

4Q22	3Q22	4Q21	<i>Dollars in millions (unless otherwise noted)</i>	2022	2021
<b>Earnings/(Loss) (U.S. GAAP)</b>					
2,188	3,008	699	United States	8,340	668
1,882	2,811	203	Non-U.S.	6,626	(1,014)
<b>4,070</b>	<b>5,819</b>	<b>901</b>	<b>Worldwide</b>	<b>14,966</b>	<b>(347)</b>
<b>Earnings/(Loss) Excluding Identified Items (non-GAAP)</b>					
2,246	3,008	699	United States	8,398	668
2,508	2,811	203	Non-U.S.	7,252	(1,014)
<b>4,754</b>	<b>5,819</b>	<b>901</b>	<b>Worldwide</b>	<b>15,650</b>	<b>(347)</b>
5,423	5,537	5,373	Energy Products Sales (kbd)	5,347	5,130

- Energy Products fourth-quarter 2022 earnings totaled \$4.1 billion compared to \$5.8 billion in the third quarter, a decrease of \$1.7 billion. Continued strong industry refining margins partially offset an unfavorable derivatives mark-to-market impact of \$1.0 billion, mainly due to the absence of prior quarter gains. In addition, increased maintenance spend and lower throughput, driven by French industrial actions, were offset by favorable year-end inventory impacts. Identified items associated with additional European taxes on the energy sector as well as asset impairments reduced earnings by \$0.7 billion. Earnings excluding these identified items were \$4.8 billion for the quarter, a decrease of \$1.1 billion from the third quarter.
- Earnings increased \$3.2 billion compared to the fourth quarter of 2021 due to stronger industry refining margins, increased marketing and trading contributions, and favorable foreign exchange impacts, partly offset by increased maintenance expenses and unfavorable derivatives mark-to-market impacts. In addition, earnings were unfavorably impacted by identified items of \$0.7 billion, mainly additional European taxes on the energy sector and asset impairments. Earnings excluding identified items were \$4.8 billion for the quarter, an increase of \$3.9 billion from the same quarter last year.
- Full-year 2022 earnings were \$15.0 billion compared to a loss of \$0.3 billion last year. Identified items reduced earnings by \$0.7 billion mainly from additional European taxes on the energy sector and asset impairments. Earnings excluding identified items were \$15.7 billion, an increase of \$16 billion from last year.
- Results for the year increased from improved industry refining margins, which benefited from higher demand and low inventories. Results were also helped by stronger trading and marketing margins, improved product yields, higher throughput, as well as favorable foreign exchange and year-end inventory impacts. In addition, continued disciplined cost management helped to offset higher expenses from inflation and project activity.
- Refining throughput for the year was 4 million barrels per day, up 171,000 barrels from 2021 on a current refinery circuit basis, reflecting best-ever annual refining throughput in North America and the highest globally since 2012.
- The company mechanically completed its Beaumont Refinery expansion, the largest in the United States since 2012 and expects to bring 250,000 barrels per day of crude distillation capacity to the market in first quarter 2023.
- The company announced an agreement with Par Pacific Holdings for the sale of the Billings Refinery and select midstream assets in Montana and Washington, as well as an agreement with Italiana Petroli for the sale of the Italy fuels business during the quarter. Additionally, in January an agreement was reached with Bangchak Corporation for the sale of ExxonMobil's interest in Esso Thailand, including the Sriracha Refinery, select distribution terminals, and a network of Esso-branded retail stations.

## Chemical Products

4Q22	3Q22	4Q21	<i>Dollars in millions (unless otherwise noted)</i>	2022	2021
<b>Earnings/(Loss) (U.S. GAAP)</b>					
298	635	774	United States	2,328	3,697
(48)	177	597	Non-U.S.	1,215	3,292
<b>250</b>	<b>812</b>	<b>1,371</b>	<b>Worldwide</b>	<b>3,543</b>	<b>6,989</b>
<b>Earnings/(Loss) Excluding Identified Items (non-GAAP)</b>					
298	635	774	United States	2,328	3,697
(48)	177	597	Non-U.S.	1,215	3,292
<b>250</b>	<b>812</b>	<b>1,371</b>	<b>Worldwide</b>	<b>3,543</b>	<b>6,989</b>
4,658	4,680	4,833	Chemical Products Sales (kt)	19,167	19,142

- Chemical Products fourth-quarter 2022 earnings were \$0.3 billion compared to \$0.8 billion in the third quarter on weaker margins as a result of continued supply additions and softening demand in North America and Europe partially offset by lower North America feed costs.
- Earnings were \$1.1 billion lower compared to fourth-quarter 2021 on weaker industry margins and lower sales, reflecting softening market conditions.
- Full-year earnings of \$3.5 billion were above the 10-year average, though below the record \$7.0 billion earned in 2021. Earnings remained strong despite bottom-of-cycle conditions in Asia Pacific, increased supply, and the closure of the regional pricing disconnect between Asia and the Atlantic Basin during the year. In addition, earnings were unfavorably impacted by product mix effects, higher expenses from production capacity additions, and foreign exchange effects from a stronger U.S. dollar.
- The company started up its advanced recycling facility in Baytown, Texas, one of the largest advanced recycling facilities in North America, capable of processing more than 80 million pounds of plastic waste per year.
- The company also successfully started up a new polypropylene production unit in Baton Rouge, Louisiana, doubling the plant's polypropylene production to meet growing demand for high-performance, lightweight, and durable plastics.

## Specialty Products

4Q22	3Q22	4Q21	<i>Dollars in millions (unless otherwise noted)</i>	2022	2021
<b>Earnings/(Loss) (U.S. GAAP)</b>					
406	306	763	United States	1,190	1,452
354	456	353	Non-U.S.	1,225	1,807
<b>760</b>	<b>762</b>	<b>1,116</b>	<b>Worldwide</b>	<b>2,415</b>	<b>3,259</b>
<b>Earnings/(Loss) Excluding Identified Items (non-GAAP)</b>					
406	306	265	United States	1,190	954
394	456	217	Non-U.S.	1,265	1,672
<b>800</b>	<b>762</b>	<b>482</b>	<b>Worldwide</b>	<b>2,455</b>	<b>2,625</b>
1,787	1,917	1,835	Specialty Products Sales (kt)	7,810	7,666

- Specialty Products fourth-quarter 2022 earnings were \$0.8 billion, in line with the third quarter. The robust quarterly performance was driven by improved margins with continued pricing actions and lower energy prices, partly offset by lower volumes on supply length and higher seasonal expenses.
- Fourth-quarter 2022 earnings were \$0.8 billion compared to \$1.1 billion in the same quarter last year, a decrease of \$0.4 billion driven by the absence of prior year identified items associated with asset sales. Earnings excluding identified items were \$0.8 billion, \$0.3 billion higher than the same quarter last year.
- Quarterly results increased from improved basestock industry margins and positive year-end inventory effects, partly offset by lower sales volumes.
- Full-year earnings were \$2.4 billion compared with \$3.3 billion in 2021, a decrease of \$0.8 billion. Identified items reduced earnings by \$0.7 billion, mainly associated with the absence of an asset sale gain. Earnings excluding identified items were \$2.5 billion, a decrease of \$0.2 billion compared to last year.
- Full-year results were also impacted by decreased margins with higher feed costs and energy prices largely offset by continued focus on revenue management, increased expenses from higher maintenance and inflation, and unfavorable foreign exchange impacts partly offset by positive year-end inventory effects.

## Corporate and Financing

4Q22	3Q22	4Q21	<i>Dollars in millions (unless otherwise noted)</i>	2022	2021
(531)	(152)	(603)	<b>Earnings/(Loss) (U.S. GAAP)</b>	(1,663)	(2,636)
<b>(531)</b>	<b>(552)</b>	<b>(587)</b>	<b>Earnings/(Loss) Excluding Identified Items (non-GAAP)</b>	<b>(1,965)</b>	<b>(2,572)</b>

- Corporate and Financing reported net charges of \$0.5 billion in the fourth quarter of 2022 compared to charges of \$0.2 billion in the third quarter, an increase of \$0.4 billion driven by the absence of prior quarter identified items related to tax and other reserve adjustments.
- Net charges of \$0.5 billion in the fourth quarter of 2022 were down \$0.1 billion from the same quarter of 2021.
- Full-year net charges of \$1.7 billion declined \$1.0 billion from last year, mainly due to decreased pension-related expenses, favorable one-time tax impacts, lower financing costs, and favorable identified item impacts of \$0.4 billion associated with tax and other reserve adjustments.



## CASH FLOW FROM OPERATIONS AND ASSET SALES EXCLUDING WORKING CAPITAL

4Q22	3Q22	4Q21	<i>Dollars in millions</i>	2022	2021
13,055	20,198	9,079	Net income/(loss) including noncontrolling interests	57,577	23,598
5,064	5,642	5,661	Depreciation and depletion (includes impairments)	24,040	20,607
(200)	1,667	1,930	Changes in operational working capital	(194)	4,162
(298)	(3,082)	454	Other	(4,626)	(238)
<b>17,621</b>	<b>24,425</b>	<b>17,124</b>	<b>Cash Flow from Operating Activities (U.S. GAAP)</b>	<b>76,797</b>	<b>48,129</b>
1,333	2,682	2,601	Proceeds associated with asset sales	5,247	3,176
<b>18,954</b>	<b>27,107</b>	<b>19,725</b>	<b>Cash Flow from Operations and Asset Sales (non-GAAP)</b>	<b>82,044</b>	<b>51,305</b>
200	(1,667)	(1,930)	Changes in operational working capital	194	(4,162)
<b>19,154</b>	<b>25,440</b>	<b>17,795</b>	<b>Cash Flow from Operations and Asset Sales excluding Working Capital (non-GAAP)</b>	<b>82,238</b>	<b>47,143</b>

## FREE CASH FLOW

4Q22	3Q22	4Q21	<i>Dollars in millions</i>	2022	2021
<b>17,621</b>	<b>24,425</b>	<b>17,124</b>	<b>Cash Flow from Operating Activities (U.S. GAAP)</b>	<b>76,797</b>	<b>48,129</b>
(5,783)	(4,876)	(4,089)	Additions to property, plant and equipment	(18,407)	(12,076)
(2,175)	(272)	(1,762)	Additional investments and advances	(3,090)	(2,817)
1,270	88	1,140	Other investing activities including collection of advances	1,508	1,482
1,333	2,682	2,601	Proceeds from asset sales and returns of investments	5,247	3,176
<b>12,266</b>	<b>22,047</b>	<b>15,014</b>	<b>Free Cash Flow (non-GAAP)</b>	<b>62,055</b>	<b>37,894</b>

## RETURN ON AVERAGE CAPITAL EMPLOYED

<i>Dollars in millions (unless otherwise noted)</i>	2022	2021
<b>Net income/(loss) attributable to ExxonMobil (U.S. GAAP)</b>	<b>55,740</b>	<b>23,040</b>
Financing costs (after-tax)		
Gross third-party debt	(1,213)	(1,196)
ExxonMobil share of equity companies	(198)	(170)
All other financing costs – net	276	11
Total financing costs	(1,135)	(1,355)
<b>Earnings/(loss) excluding financing costs (non-GAAP)</b>	<b>56,875</b>	<b>24,395</b>
<b>Total assets (U.S. GAAP)</b>	<b>369,067</b>	<b>338,923</b>
Less liabilities and noncontrolling interests share of assets and liabilities		
Total current liabilities excluding notes and loans payable	(68,411)	(52,367)
Total long-term liabilities excluding long-term debt	(56,990)	(63,169)
Noncontrolling interests share of assets and liabilities	(9,205)	(8,746)
Add ExxonMobil share of debt-financed equity company net assets	3,705	4,001
<b>Total capital employed (non-GAAP)</b>	<b>238,166</b>	<b>218,642</b>
<b>Average capital employed (non-GAAP)</b>	<b>228,404</b>	<b>222,890</b>
<b>Return on average capital employed – corporate total (non-GAAP)</b>	<b>24.9%</b>	<b>10.9%</b>

## CALCULATION OF STRUCTURAL COST SAVINGS

### OPERATING COSTS AND CASH OPERATING EXPENSES

Dollars in billions	2019				2022
<b>Components of operating costs</b>					
<b>From ExxonMobil's Consolidated statement of income (U.S. GAAP)</b>					
Production and manufacturing expenses	36.8				42.6
Selling, general and administrative expenses	11.4				10.1
Depreciation and depletion (includes impairments)	19.0				24.0
Exploration expenses, including dry holes	1.3				1.0
Non-service pension and postretirement benefit expense	1.2				0.5
<b>Subtotal</b>	<b>69.7</b>				<b>78.2</b>
ExxonMobil's share of equity company expenses	9.1				13.0
<b>Total operating costs (non-GAAP)</b>	<b>78.8</b>				<b>91.2</b>
Less:					
Depreciation and depletion (includes impairments)	19.0				24.0
Non-service pension and postretirement benefit expense	1.2				0.5
Other adjustments (includes equity company depreciation and depletion)	3.6				3.5
<b>Total cash operating expenses (cash opex) (non-GAAP)</b>	<b>55.0</b>				<b>63.2</b>
Energy and production taxes	11.0				23.8
		<b>Market</b>	<b>Activity / Other</b>	<b>Structural Savings</b>	
<b>Total cash operating expenses (cash opex) excluding energy and production taxes (non-GAAP)</b>	<b>44.0</b>	<b>+3</b>	<b>-1</b>	<b>-7</b>	<b>39.4</b>

*This press release also references structural cost savings. Structural cost savings describe decreases in cash opex excluding energy and production taxes as a result of operational efficiencies, workforce reductions, and other cost-saving measures that are expected to be sustainable compared to 2019 levels. Relative to 2019, estimated cumulative structural cost savings totaled \$7 billion. The total change between periods in expenses above will reflect both structural cost savings and other changes in spend, including market factors, such as inflation and foreign exchange impacts, as well as changes in activity levels and costs associated with new operations. Estimates of cumulative annual structural savings may be revised depending on whether cost reductions realized in prior periods are determined to be sustainable compared to 2019 levels. Structural cost savings are stewarded internally to support management's oversight of spending over time. This measure is useful for investors to understand the Corporation's efforts to optimize spending through disciplined expense management.*

**ExxonMobil will discuss financial and operating results and other matters during a webcast at 7:30 a.m. Central Time on January 31, 2023. To listen to the event or access an archived replay, please visit [www.exxonmobil.com](http://www.exxonmobil.com).**

#### Cautionary Statement

Outlooks; projections; descriptions of strategic, operating, and financial plans and objectives; statements of future ambitions and plans; and other statements of future events or conditions in this release, are forward-looking statements. Similarly, discussion of future carbon capture, biofuel and hydrogen plans to drive towards net zero emissions are dependent on future market factors, such as continued technological progress and policy support, and represent forward-looking statements. Actual future results, including financial and operating performance; total capital expenditures and mix, including allocations of capital to low carbon solutions; cost reductions and efficiency gains, including the ability to offset inflationary pressure; plans to reduce future emissions and emissions intensity; ambitions to reach Scope 1 and Scope 2 net zero from operated assets by 2050, reaching Scope 1 and 2 net zero in Upstream Permian Basin unconventional operated assets by 2030, eliminating routine flaring in-line with World Bank Zero Routine Flaring, reaching near-zero methane emissions from its operations, meeting ExxonMobil's emission reduction goals and plans, divestment and start-up plans, and associated project plans as well as technology efforts, timing and outcome of projects to capture and store CO<sub>2</sub>, and produced biofuels; timing and outcome of hydrogen projects; cash flow, dividends and shareholder returns, including the timing and amounts of share repurchases; future debt levels and credit ratings; business and project plans, timing, costs, capacities and returns; and resource recoveries and production rates could differ materially due to a number of factors. These include global or regional changes in the supply and demand for oil, natural gas, petrochemicals, and feedstocks and other market conditions that impact prices and differentials for our products; government policies supporting lower carbon investment opportunities such as the U.S. Inflation Reduction Act or policies limiting the attractiveness of future investment such as the European tax on the energy sector; variable impacts of trading activities on our margins and results each quarter; actions of competitors and commercial counterparties; the outcome of commercial negotiations, including final agreed terms and conditions; the ability to access debt markets; the ultimate impacts of COVID-19, including the effects of government responses on people and economies; reservoir performance, including variability and timing factors applicable to unconventional resources; the outcome of exploration projects and decisions to invest in future reserves; timely completion of development and other construction projects; final management approval of future projects and any changes in the scope, terms, or costs of such projects as approved; changes in law, taxes, or regulation including environmental regulations, trade sanctions, and timely granting of governmental permits and certifications; government policies and support and market demand for low carbon technologies; war, and other political or security disturbances; expropriations, seizure, or capacity, insurance or shipping limitations by foreign governments or laws; opportunities for potential investments or divestments and satisfaction of applicable conditions to closing, including regulatory approvals; the capture of efficiencies within and between business lines and the ability to maintain near-term cost reductions as ongoing efficiencies; unforeseen technical or operating difficulties and unplanned maintenance; the development and competitiveness of alternative energy and emission reduction technologies; the results of research programs and the ability to bring new technologies to commercial scale on a cost-competitive basis; and other factors discussed under Item 1A. Risk Factors of ExxonMobil's 2021 Form 10-K.

Forward-looking and other statements regarding our environmental, social and other sustainability efforts and aspirations are not an indication that these statements are necessarily material to investors or requiring disclosure in our filing with the SEC. In addition, historical, current, and forward-looking environmental, social and sustainability-related statements may be based on standards for measuring progress that are still developing, internal controls and processes that continue to evolve, and assumptions that are subject to change in the future, including future rule-making.

#### Frequently Used Terms and Non-GAAP Measures

This press release includes cash flow from operations and asset sales (non-GAAP). Because of the regular nature of our asset management and divestment program, the company believes it is useful for investors to consider proceeds associated with the sales of subsidiaries, property, plant and equipment, and sales and returns of investments together with cash provided by operating activities when evaluating cash available for investment in the business and financing activities. A reconciliation to net cash provided by operating activities for 2021 and 2022 periods is shown on page 8.

This press release also includes cash flow from operations and asset sales excluding working capital (non-GAAP). The company believes it is useful for investors to consider these numbers in comparing the underlying performance of the company's business across periods when there are significant period-to-period differences in the amount of changes in working capital. A reconciliation to net cash provided by operating activities for 2021 and 2022 periods is shown on page 8.

This press release also includes earnings/(loss) excluding identified items (non-GAAP), which are earnings/(loss) excluding individually significant non-operational events with an absolute corporate total earnings impact of at least \$250 million in a given quarter. The earnings/(loss) impact of an identified item for an individual segment may be less than \$250 million when the item impacts several periods or several segments. Earnings/(loss) excluding identified items does include non-operational earnings events or impacts that are below the \$250 million threshold utilized for identified items. When the effect of these events is significant in aggregate, it is indicated in analysis of period results as part of quarterly earnings press release and teleconference materials. Management uses these figures to improve comparability of the underlying business across multiple

periods by isolating and removing significant non-operational events from business results. The Corporation believes this view provides investors increased transparency into business results and trends and provides investors with a view of the business as seen through the eyes of management. Earnings excluding identified items is not meant to be viewed in isolation or as a substitute for net income/(loss) attributable to ExxonMobil as prepared in accordance with U.S. GAAP. A reconciliation to earnings is shown for 2022 and 2021 periods in Attachments II-a and II-b. Corresponding per share amounts are shown on page 1 and in Attachment II-a, including a reconciliation to earnings/(loss) per common share – assuming dilution (U.S. GAAP).

This press release also includes total taxes including sales-based taxes. This is a broader indicator of the total tax burden on the Corporation's products and earnings, including certain sales and value-added taxes imposed on and concurrent with revenue-producing transactions with customers and collected on behalf of governmental authorities ("sales-based taxes"). It combines "Income taxes" and "Total other taxes and duties" with sales-based taxes, which are reported net in the income statement. The company believes it is useful for the Corporation and its investors to understand the total tax burden imposed on the Corporation's products and earnings. A reconciliation to total taxes is shown in Attachment I-a.

This press release also references free cash flow (non-GAAP). Free cash flow is the sum of net cash provided by operating activities and net cash flow used in investing activities. This measure is useful when evaluating cash available for financing activities, including shareholder distributions, after investment in the business. Free cash flow is not meant to be viewed in isolation or as a substitute for net cash provided by operating activities. A reconciliation to net cash provided by operating activities for 2021 and 2022 periods is shown on page 8.

References to resources or resource base may include quantities of oil and natural gas classified as proved reserves, as well as quantities that are not yet classified as proved reserves, but that are expected to be ultimately recoverable. The term "resource base" or similar terms are not intended to correspond to SEC definitions such as "probable" or "possible" reserves. A reconciliation of production excluding divestments, entitlements, and government mandates to actual production is contained in the Supplement to this release included as Exhibit 99.2 to the Form 8-K filed the same day as this news release.

The term "project" as used in this release can refer to a variety of different activities and does not necessarily have the same meaning as in any government payment transparency reports. Projects or plans may not reflect investment decisions made by the company. Individual opportunities may advance based on a number of factors, including availability of supportive policy, technology for cost-effective abatement, and alignment with our partners and other stakeholders. The company may refer to these opportunities as projects in external disclosures at various stages throughout their progression.

This press release also references return on capital employed (ROCE) (non-GAAP). The Corporation's total ROCE is net income attributable to ExxonMobil, excluding the after-tax cost of financing, divided by total corporate average capital employed. The Corporation has consistently applied its ROCE definition for many years and views it as one of the best measures of historical capital productivity in our capital-intensive, long-term industry, both to evaluate management's performance and to demonstrate to shareholders that capital has been used wisely over the long term. Additional measures, which are more cash-flow based, are used to make investment decisions. A reconciliation to net income/(loss) attributable to ExxonMobil and to Total assets for 2021 and 2022 periods are shown on page 8.

#### Reference to Earnings

References to corporate earnings mean net income attributable to ExxonMobil (U.S. GAAP) from the consolidated income statement. Unless otherwise indicated, references to earnings, Upstream, Energy Products, Chemical Products, Specialty Products and Corporate and Financing segment earnings, and earnings per share are ExxonMobil's share after excluding amounts attributable to noncontrolling interests.

Exxon Mobil Corporation has numerous affiliates, many with names that include ExxonMobil, Exxon, Mobil, Esso, and XTO. For convenience and simplicity, those terms and terms such as Corporation, company, our, we, and its are sometimes used as abbreviated references to specific affiliates or affiliate groups. Similarly, ExxonMobil has business relationships with thousands of customers, suppliers, governments, and others. For convenience and simplicity, words such as venture, joint venture, partnership, co-venturer, and partner are used to indicate business and other relationships involving common activities and interests, and those words may not indicate precise legal relationships. ExxonMobil's ambitions, plans and goals do not guarantee any action or future performance by its affiliates or Exxon Mobil Corporation's responsibility for those affiliates' actions and future performance, each affiliate of which manages its own affairs.

Throughout this press release, both Exhibit 99.1 as well as Exhibit 99.2, due to rounding, numbers presented may not add up precisely to the totals indicated.

## CONDENSED CONSOLIDATED STATEMENT OF INCOME

(Preliminary)

<i>Dollars in millions</i>	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2022	2021	2022	2021
<b>Revenues and other income</b>				
Sales and other operating revenue	93,164	81,305	398,675	276,692
Income from equity affiliates	605	2,078	11,463	6,657
Other income	1,660	1,582	3,542	2,291
<b>Total revenues and other income</b>	<b>95,429</b>	<b>84,965</b>	<b>413,680</b>	<b>285,640</b>
<b>Costs and other deductions</b>				
Crude oil and product purchases	50,761	45,489	228,959	155,164
Production and manufacturing expenses	10,365	10,783	42,609	36,035
Selling, general and administrative expenses	2,832	2,514	10,095	9,574
Depreciation and depletion (includes impairments)	5,064	5,661	24,040	20,607
Exploration expenses, including dry holes	348	524	1,025	1,054
Non-service pension and postretirement benefit expense	100	100	482	786
Interest expense	207	221	798	947
Other taxes and duties	6,910	7,944	27,919	30,239
<b>Total costs and other deductions</b>	<b>76,587</b>	<b>73,236</b>	<b>335,927</b>	<b>254,406</b>
<b>Income/(Loss) before income taxes</b>	<b>18,842</b>	<b>11,729</b>	<b>77,753</b>	<b>31,234</b>
Income tax expense/(benefit)	5,787	2,650	20,176	7,636
<b>Net income/(loss) including noncontrolling interests</b>	<b>13,055</b>	<b>9,079</b>	<b>57,577</b>	<b>23,598</b>
Net income/(loss) attributable to noncontrolling interests	305	209	1,837	558
<b>Net income/(loss) attributable to ExxonMobil</b>	<b>12,750</b>	<b>8,870</b>	<b>55,740</b>	<b>23,040</b>

## OTHER FINANCIAL DATA

	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2022	2021	2022	2021
<b>Earnings per common share (U.S. dollars)</b>	<b>3.09</b>	<b>2.08</b>	<b>13.26</b>	<b>5.39</b>
<b>Earnings per common share - assuming dilution (U.S. dollars)</b>	<b>3.09</b>	<b>2.08</b>	<b>13.26</b>	<b>5.39</b>
<b>Dividends on common stock</b>				
Total	3,767	3,763	14,939	14,924
Per common share (U.S. dollars)	0.91	0.88	3.55	3.49
<b>Millions of common shares outstanding</b>				
Average - assuming dilution	4,138	4,275	4,205	4,275
Income taxes	5,787	2,650	20,176	7,636
Total other taxes and duties	7,754	8,659	31,455	32,955
<b>Total taxes</b>	<b>13,541</b>	<b>11,309</b>	<b>51,631</b>	<b>40,591</b>
Sales-based taxes	6,113	5,987	25,434	21,872
<b>Total taxes including sales-based taxes</b>	<b>19,654</b>	<b>17,296</b>	<b>77,065</b>	<b>62,463</b>
ExxonMobil share of income taxes of equity companies	1,512	918	7,594	2,756



## CONDENSED CONSOLIDATED BALANCE SHEET

(Preliminary)

<i>Dollars in millions (unless otherwise noted)</i>	December 31, 2022	December 31, 2021
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	29,640	6,802
Cash and cash equivalents – restricted	25	—
Notes and accounts receivable – net	41,749	32,383
Inventories		
Crude oil, products and merchandise	20,434	14,519
Materials and supplies	4,001	4,261
Other current assets	1,782	1,189
<b>Total current assets</b>	<b>97,631</b>	<b>59,154</b>
Investments, advances and long-term receivables	49,793	45,195
Property, plant and equipment, at cost, less accumulated depreciation and depletion	204,692	216,552
Other assets, including intangibles – net	16,951	18,022
<b>Total Assets</b>	<b>369,067</b>	<b>338,923</b>
<b>LIABILITIES</b>		
<b>Current liabilities</b>		
Notes and loans payable	634	4,276
Accounts payable and accrued liabilities	63,197	50,766
Income taxes payable	5,214	1,601
<b>Total current liabilities</b>	<b>69,045</b>	<b>56,643</b>
Long-term debt	40,559	43,428
Postretirement benefits reserves	10,045	18,430
Deferred income tax liabilities	22,874	20,165
Long-term obligations to equity companies	2,338	2,857
Other long-term obligations	21,733	21,717
<b>Total Liabilities</b>	<b>166,594</b>	<b>163,240</b>
<b>EQUITY</b>		
Common stock without par value (9,000 million shares authorized, 8,019 million shares issued)	15,752	15,746
Earnings reinvested	432,860	392,059
Accumulated other comprehensive income	(13,270)	(13,764)
Common stock held in treasury (3,937 million shares at December 31, 2022, and 3,780 million shares at December 31, 2021)	(240,293)	(225,464)
<b>ExxonMobil share of equity</b>	<b>195,049</b>	<b>168,577</b>
Noncontrolling interests	7,424	7,106
<b>Total Equity</b>	<b>202,473</b>	<b>175,683</b>
<b>Total Liabilities and Equity</b>	<b>369,067</b>	<b>338,923</b>

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(Preliminary)

<i>Dollars in millions (unless otherwise noted)</i>	Twelve Months Ended December 31,	
	2022	2021
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income/(loss) including noncontrolling interests	57,577	23,598
Depreciation and depletion (includes impairments)	24,040	20,607
Changes in operational working capital, excluding cash and debt	(194)	4,162
All other items – net	(4,626)	(238)
<b>Net cash provided by operating activities</b>	<b>76,797</b>	<b>48,129</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Additions to property, plant and equipment	(18,407)	(12,076)
Proceeds from asset sales and returns of investments	5,247	3,176
Additional investments and advances	(3,090)	(2,817)
Other investing activities including collection of advances	1,508	1,482
<b>Net cash used in investing activities</b>	<b>(14,742)</b>	<b>(10,235)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Additions to long-term debt	637	46
Reductions in long-term debt	(5)	(8)
Additions to short-term debt <sup>1</sup>	198	12,687
Reductions in short-term debt <sup>1</sup>	(8,075)	(29,396)
Additions/(Reductions) in commercial paper, and debt with three months or less maturity	25	(2,983)
Contingent consideration payments	(58)	(30)
Cash dividends to ExxonMobil shareholders	(14,939)	(14,924)
Cash dividends to noncontrolling interests	(267)	(224)
Changes in noncontrolling interests	(1,475)	(436)
Common stock acquired	(15,155)	(155)
<b>Net cash provided by (used in) financing activities</b>	<b>(39,114)</b>	<b>(35,423)</b>
Effects of exchange rate changes on cash	(78)	(33)
<b>Increase/(Decrease) in cash and cash equivalents</b>	<b>22,863</b>	<b>2,438</b>
Cash and cash equivalents at beginning of period	6,802	4,364
<b>Cash and cash equivalents at end of period</b>	<b>29,665</b>	<b>6,802</b>

<sup>1</sup> Includes commercial paper with a maturity greater than three months

## KEY FIGURES: IDENTIFIED ITEMS

4Q22	3Q22	4Q21	<i>Dollars in Millions</i>	2022	2021
12,750	19,660	8,870	<b>Earnings/(Loss) (U.S. GAAP)</b>	55,740	23,040
			<b>Identified Items</b>		
(530)	(697)	(752)	Impairments	(4,202)	(752)
—	587	1,081	Gain/(Loss) on sale of assets	886	1,081
(1,825)	324	—	Tax-related items	(1,501)	—
—	—	(4)	Severance	—	(52)
1,070	764	(250)	Other	1,456	(250)
<b>(1,285)</b>	<b>978</b>	<b>75</b>	<b>Total Identified Items</b>	<b>(3,361)</b>	<b>27</b>
<b>14,035</b>	<b>18,682</b>	<b>8,795</b>	<b>Earnings/(Loss) Excluding Identified Items (non-GAAP)</b>	<b>59,101</b>	<b>23,013</b>

4Q22	3Q22	4Q21	<i>Dollars Per Common Share</i>	2022	2021
3.09	4.68	2.08	<b>Earnings/(Loss) Per Common Share <sup>1</sup> (U.S. GAAP)</b>	13.26	5.39
			<b>Identified Items Per Common Share <sup>1</sup></b>		
(0.13)	(0.16)	(0.17)	Impairments	(1.00)	(0.17)
—	0.14	0.26	Gain/(Loss) on sale of assets	0.21	0.26
(0.44)	0.08	—	Tax-related items	(0.36)	—
—	—	—	Severance	—	(0.02)
0.26	0.18	(0.06)	Other	0.35	(0.06)
<b>(0.31)</b>	<b>0.23</b>	<b>0.03</b>	<b>Total Identified Items Per Common Share <sup>1</sup></b>	<b>(0.80)</b>	<b>0.01</b>
<b>3.40</b>	<b>4.45</b>	<b>2.05</b>	<b>Earnings/(Loss) Excl. Identified Items Per Common Share <sup>1</sup> (non-GAAP)</b>	<b>14.06</b>	<b>5.38</b>

<sup>1</sup> Assuming dilution

## KEY FIGURES: IDENTIFIED ITEMS BY SEGMENT

Fourth Quarter 2022		Upstream		Energy Products		Chemical Products		Specialty Products		Corporate & Financing	Total
<i>Dollars in millions</i>		U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.		
<b>Earnings/(Loss) (U.S. GAAP)</b>		2,493	5,708	2,188	1,882	298	(48)	406	354	(531)	12,750
Identified Items											
Impairments		—	(216)	(58)	(216)	—	—	—	(40)	—	(530)
Tax-related items		—	(1,415)	—	(410)	—	—	—	—	—	(1,825)
Other		—	1,070	—	—	—	—	—	—	—	1,070
<b>Total Identified Items</b>		—	(561)	(58)	(626)	—	—	—	(40)	—	(1,285)
<b>Earnings/(Loss) Excl. Identified Items (non-GAAP)</b>		<b>2,493</b>	<b>6,269</b>	<b>2,246</b>	<b>2,508</b>	<b>298</b>	<b>(48)</b>	<b>406</b>	<b>394</b>	<b>(531)</b>	<b>14,035</b>
Third Quarter 2022		Upstream		Energy Products		Chemical Products		Specialty Products		Corporate & Financing	Total
<i>Dollars in millions</i>		U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.		
<b>Earnings/(Loss) (U.S. GAAP)</b>		3,110	9,309	3,008	2,811	635	177	306	456	(152)	19,660
Identified Items											
Impairments		—	(697)	—	—	—	—	—	—	—	(697)
Gain/(Loss) on sale of assets		—	587	—	—	—	—	—	—	—	587
Tax-related items		—	—	—	—	—	—	—	—	324	324
Other		—	688	—	—	—	—	—	—	76	764
<b>Total Identified Items</b>		—	578	—	—	—	—	—	—	400	978
<b>Earnings/(Loss) Excl. Identified Items (non-GAAP)</b>		<b>3,110</b>	<b>8,731</b>	<b>3,008</b>	<b>2,811</b>	<b>635</b>	<b>177</b>	<b>306</b>	<b>456</b>	<b>(552)</b>	<b>18,682</b>
Fourth Quarter 2021		Upstream		Energy Products		Chemical Products		Specialty Products		Corporate & Financing	Total
<i>Dollars in millions</i>		U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.		
<b>Earnings/(Loss) (U.S. GAAP)</b>		1,768	4,317	699	203	774	597	763	353	(603)	8,870
Identified Items											
Impairments		(263)	(489)	—	—	—	—	—	—	—	(752)
Gain/(Loss) on sale of assets		—	459	—	—	—	—	498	136	(12)	1,081
Severance		—	—	—	—	—	—	—	—	(4)	(4)
Other		—	(250)	—	—	—	—	—	—	—	(250)
<b>Total Identified Items</b>		(263)	(280)	—	—	—	—	498	136	(16)	75
<b>Earnings/(Loss) Excl. Identified Items (non-GAAP)</b>		<b>2,031</b>	<b>4,597</b>	<b>699</b>	<b>203</b>	<b>774</b>	<b>597</b>	<b>265</b>	<b>217</b>	<b>(587)</b>	<b>8,795</b>
2022		Upstream		Energy Products		Chemical Products		Specialty Products		Corporate & Financing	Total
<i>Dollars in millions</i>		U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.		
<b>Earnings/(Loss) (U.S. GAAP)</b>		11,728	24,751	8,340	6,626	2,328	1,215	1,190	1,225	(1,663)	55,740
Identified Items											
Impairments		—	(3,790)	(58)	(216)	—	—	—	(40)	(98)	(4,202)
Gain/(Loss) on sale of assets		299	587	—	—	—	—	—	—	—	886
Tax-related items		—	(1,415)	—	(410)	—	—	—	—	324	(1,501)
Other		—	1,380	—	—	—	—	—	—	76	1,456
<b>Total Identified Items</b>		299	(3,238)	(58)	(626)	—	—	—	(40)	302	(3,361)
<b>Earnings/(Loss) Excl. Identified Items (non-GAAP)</b>		<b>11,429</b>	<b>27,989</b>	<b>8,398</b>	<b>7,252</b>	<b>2,328</b>	<b>1,215</b>	<b>1,190</b>	<b>1,265</b>	<b>(1,965)</b>	<b>59,101</b>
2021		Upstream		Energy Products		Chemical Products		Specialty Products		Corporate & Financing	Total
<i>Dollars in millions</i>		U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.		
<b>Earnings/(Loss) (U.S. GAAP)</b>		3,663	12,112	668	(1,014)	3,697	3,292	1,452	1,807	(2,636)	23,040
Identified Items											
Impairments		(263)	(489)	—	—	—	—	—	—	—	(752)
Gain/(Loss) on sale of assets		—	459	—	—	—	—	498	136	(12)	1,081
Severance		—	—	—	—	—	—	—	—	(52)	(52)
Other		—	(250)	—	—	—	—	—	—	—	(250)
<b>Total Identified Items</b>		(263)	(280)	—	—	—	—	498	136	(64)	27
<b>Earnings/(Loss) Excl. Identified Items (non-GAAP)</b>		<b>3,926</b>	<b>12,392</b>	<b>668</b>	<b>(1,014)</b>	<b>3,697</b>	<b>3,292</b>	<b>954</b>	<b>1,672</b>	<b>(2,572)</b>	<b>23,013</b>

## KEY FIGURES: UPSTREAM VOLUMES

4Q22	3Q22	4Q21	Net production of crude oil, natural gas liquids, bitumen and synthetic oil, thousand barrels per day (kbd)	2022	2021
789	783	770	United States	776	721
682	641	571	Canada/Other Americas	588	560
4	4	17	Europe	4	22
223	249	235	Africa	238	248
725	666	752	Asia	705	695
38	46	40	Australia/Oceania	43	43
<b>2,461</b>	<b>2,389</b>	<b>2,385</b>	<b>Worldwide</b>	<b>2,354</b>	<b>2,289</b>

4Q22	3Q22	4Q21	Natural gas production available for sale, million cubic feet per day (mcf/d)	2022	2021
2,383	2,351	2,713	United States	2,551	2,746
74	158	189	Canada/Other Americas	148	195
536	541	844	Europe	667	808
89	70	48	Africa	71	43
3,704	3,304	3,468	Asia	3,418	3,465
1,381	1,539	1,322	Australia/Oceania	1,440	1,280
<b>8,167</b>	<b>7,963</b>	<b>8,584</b>	<b>Worldwide</b>	<b>8,295</b>	<b>8,537</b>

3,822	3,716	3,816	Oil-equivalent production (koebd) <sup>1</sup>	3,737	3,712
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<sup>1</sup> Natural gas is converted to an oil-equivalent basis at six million cubic feet per one thousand barrels.

## KEY FIGURES: MANUFACTURING THROUGHPUT AND SALES

4Q22	3Q22	4Q21	Refinery throughput, thousand barrels per day (kbd)	2022	2021
1,694	1,742	1,740	United States	1,702	1,623
433	426	416	Canada	418	379
1,157	1,253	1,246	Europe	1,192	1,210
532	557	546	Asia Pacific	539	571
167	187	170	Other	179	162
<b>3,983</b>	<b>4,165</b>	<b>4,118</b>	<b>Worldwide</b>	<b>4,030</b>	<b>3,945</b>

4Q22	3Q22	4Q21	Energy Products sales, thousand barrels per day (kbd)	2022	2021
2,507	2,479	2,396	United States	2,426	2,267
2,916	3,058	2,976	Non-U.S.	2,921	2,863
<b>5,423</b>	<b>5,537</b>	<b>5,373</b>	<b>Worldwide</b>	<b>5,347</b>	<b>5,130</b>

2,270	2,335	2,325	Gasolines, naphthas	2,232	2,158
1,798	1,818	1,804	Heating oils, kerosene, diesel	1,774	1,749
349	365	267	Aviation fuels	338	220
210	252	265	Heavy fuels	235	269
796	767	712	Other energy products	768	734
<b>5,423</b>	<b>5,537</b>	<b>5,373</b>	<b>Worldwide</b>	<b>5,347</b>	<b>5,130</b>

4Q22	3Q22	4Q21	Chemical Products sales, thousand metric tons (kt)	2022	2021
1,583	1,658	1,807	United States	7,270	7,017
3,076	3,023	3,026	Non-U.S.	11,897	12,126
<b>4,658</b>	<b>4,680</b>	<b>4,833</b>	<b>Worldwide</b>	<b>19,167</b>	<b>19,142</b>

4Q22	3Q22	4Q21	Specialty Products sales, thousand metric tons (kt)	2022	2021
455	483	467	United States	2,049	1,943
1,332	1,434	1,368	Non-U.S.	5,762	5,723
<b>1,787</b>	<b>1,917</b>	<b>1,835</b>	<b>Worldwide</b>	<b>7,810</b>	<b>7,666</b>

## KEY FIGURES: CAPITAL AND EXPLORATION EXPENDITURES

4Q22	3Q22	4Q21	<i>Dollars in millions</i>	2022	2021
<b>Upstream</b>					
2,118	1,837	1,307	United States	6,968	4,018
3,297	2,244	2,934	Non-U.S.	10,034	8,236
<b>5,415</b>	<b>4,081</b>	<b>4,241</b>	<b>Total</b>	<b>17,002</b>	<b>12,254</b>
<b>Energy Products</b>					
343	316	331	United States	1,351	982
405	274	344	Non-U.S.	1,059	1,005
<b>748</b>	<b>590</b>	<b>675</b>	<b>Total</b>	<b>2,410</b>	<b>1,987</b>
<b>Chemical Products</b>					
332	310	300	United States	1,123	1,200
824	644	380	Non-U.S.	1,842	825
<b>1,156</b>	<b>954</b>	<b>680</b>	<b>Total</b>	<b>2,965</b>	<b>2,025</b>
<b>Specialty Products</b>					
12	15	167	United States	46	185
90	72	44	Non-U.S.	222	141
<b>102</b>	<b>87</b>	<b>211</b>	<b>Total</b>	<b>268</b>	<b>326</b>
<b>Other</b>					
42	16	1	Other	59	3
<b>7,463</b>	<b>5,728</b>	<b>5,808</b>	<b>Worldwide</b>	<b>22,704</b>	<b>16,595</b>

## CASH CAPITAL EXPENDITURES

4Q22	3Q22	4Q21	<i>Dollars in millions</i>	2022	2021
5,783	4,876	4,089	Additions to property, plant and equipment	18,407	12,076
905	184	622	Net investments and advances	1,582	1,335
<b>6,688</b>	<b>5,060</b>	<b>4,711</b>	<b>Total Cash Capital Expenditures</b>	<b>19,989</b>	<b>13,411</b>

**KEY FIGURES: QUARTER EARNINGS/(LOSS)**

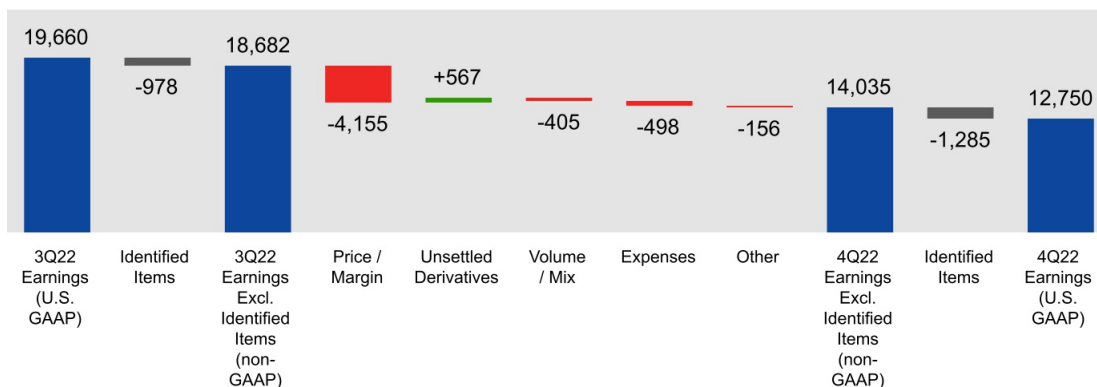
**Results Summary**

4Q22	3Q22	Change vs 3Q22	4Q21	Change vs 4Q21	Dollars in millions (except per share data)	2022	2021	Change vs 2021
12,750	19,660	-6,910	8,870	+3,880	Earnings/(Loss) (U.S. GAAP)	55,740	23,040	+32,700
14,035	18,682	-4,647	8,795	+5,240	Earnings/(Loss) Excluding Identified Items (non-GAAP)	59,101	23,013	+36,088
3.09	4.68	-1.59	2.08	+1.01	Earnings Per Common Share <sup>1</sup>	13.26	5.39	+7.87
3.40	4.45	-1.05	2.05	+1.35	Earnings/(Loss) Excl. Identified Items Per Common Share <sup>1</sup>	14.06	5.38	+8.68
7,463	5,728	+1,735	5,808	+1,655	Capital and Exploration Expenditures	22,704	16,595	+6,109

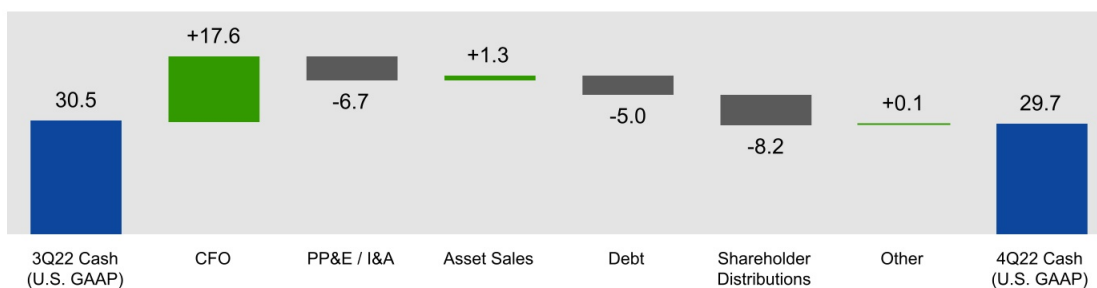
<sup>1</sup> Assuming dilution

**3Q22 to 4Q22 Factor Analysis**

**Earnings/(Loss) (\$M)**



**Cash Flow (\$G)**





## KEY FIGURES: EARNINGS/(LOSS) BY QUARTER

<i>Dollars in millions</i>	2022	2021	2020	2019	2018
First Quarter	5,480	2,730	(610)	2,350	4,650
Second Quarter	17,850	4,690	(1,080)	3,130	3,950
Third Quarter	19,660	6,750	(680)	3,170	6,240
Fourth Quarter	12,750	8,870	(20,070)	5,690	6,000
<b>Full Year</b>	<b>55,740</b>	<b>23,040</b>	<b>(22,440)</b>	<b>14,340</b>	<b>20,840</b>

<i>Dollars per common share <sup>1</sup></i>	2022	2021	2020	2019	2018
First Quarter	1.28	0.64	(0.14)	0.55	1.09
Second Quarter	4.21	1.10	(0.26)	0.73	0.92
Third Quarter	4.68	1.57	(0.15)	0.75	1.46
Fourth Quarter	3.09	2.08	(4.70)	1.33	1.41
<b>Full Year</b>	<b>13.26</b>	<b>5.39</b>	<b>(5.25)</b>	<b>3.36</b>	<b>4.88</b>

<sup>1</sup> Computed using the average number of shares outstanding during each period; assuming dilution

To assist investors in assessing 4Q22 results, the following disclosures have been made available in this 8-K filing:

- Identified items of \$(0.31) per share assuming dilution, as noted on page 1 of the news release
- A reconciliation of cash flow from operations and asset sales excluding working capital on page 1 of this exhibit and on page 8 of the news release

#### 4Q22 INVESTOR RELATIONS DATA SUMMARY (PAGE 1 of 4)

Earnings/(Loss), \$M (unless noted)		4Q22	3Q22	2Q22	1Q22	4Q21
Upstream	United States	2,493	3,110	3,749	2,376	1,768
	Non-U.S.	5,708	9,309	7,622	2,112	4,317
	<b>Total</b>	<b>8,201</b>	<b>12,419</b>	<b>11,371</b>	<b>4,488</b>	<b>6,085</b>
Energy Products	United States	2,188	3,008	2,655	489	699
	Non-U.S.	1,882	2,811	2,617	(684)	203
	<b>Total</b>	<b>4,070</b>	<b>5,819</b>	<b>5,273</b>	<b>(196)</b>	<b>901</b>
Chemical Products	United States	298	635	625	770	774
	Non-U.S.	(48)	177	450	636	597
	<b>Total</b>	<b>250</b>	<b>812</b>	<b>1,076</b>	<b>1,405</b>	<b>1,371</b>
Specialty Products	United States	406	306	232	246	763
	Non-U.S.	354	456	185	230	353
	<b>Total</b>	<b>760</b>	<b>762</b>	<b>417</b>	<b>476</b>	<b>1,116</b>
<b>Corporate and Financing</b>		(531)	(152)	(286)	(694)	(603)
<b>Net income attributable to ExxonMobil (U.S. GAAP)</b>		<b>12,750</b>	<b>19,660</b>	<b>17,850</b>	<b>5,480</b>	<b>8,870</b>
Earnings/(Loss) per common share (U.S. GAAP)		3.09	4.68	4.21	1.28	2.08
Earnings/(Loss) per common share - assuming dilution (U.S. GAAP)		3.09	4.68	4.21	1.28	2.08
Effective Income Tax Rate, %		36 %	29 %	31 %	40 %	28 %
Capital and Exploration Expenditures, \$M		4Q22	3Q22	2Q22	1Q22	4Q21
Upstream	United States	2,118	1,837	1,644	1,369	1,307
	Non-U.S.	3,297	2,244	1,983	2,510	2,934
	<b>Total</b>	<b>5,415</b>	<b>4,081</b>	<b>3,627</b>	<b>3,879</b>	<b>4,241</b>
Energy Products	United States	343	316	300	392	331
	Non-U.S.	405	274	206	174	344
	<b>Total</b>	<b>748</b>	<b>590</b>	<b>506</b>	<b>566</b>	<b>675</b>
Chemical Products	United States	332	310	250	231	300
	Non-U.S.	824	644	169	205	380
	<b>Total</b>	<b>1,156</b>	<b>954</b>	<b>419</b>	<b>436</b>	<b>680</b>
Specialty Products	United States	12	15	14	5	167
	Non-U.S.	90	72	42	18	44
	<b>Total</b>	<b>102</b>	<b>87</b>	<b>56</b>	<b>23</b>	<b>211</b>
Other		42	16	1	—	1
<b>Total Capital and Exploration Expenditures</b>		<b>7,463</b>	<b>5,728</b>	<b>4,609</b>	<b>4,904</b>	<b>5,808</b>
Exploration expenses, including dry holes		348	218	286	173	524
Cash Capital Expenditures, \$M		4Q22	3Q22	2Q22	1Q22	4Q21
Additions to property, plant and equipment		5,783	4,876	3,837	3,911	4,089
Net investments and advances		905	184	166	327	622
<b>Total Cash Capital Expenditures</b>		<b>6,688</b>	<b>5,060</b>	<b>4,003</b>	<b>4,238</b>	<b>4,711</b>
Total Cash and Cash Equivalents, \$G		29.7	30.5	18.9	11.1	6.8
Total Debt, \$G		41.2	45.4	46.9	47.5	47.7
Cash Flow from Operations and Asset Sales excluding working capital, \$M		4Q22	3Q22	2Q22	1Q22	4Q21
Net cash provided by operating activities (GAAP)		17,621	24,425	19,963	14,788	17,124
Proceeds associated with asset sales		1,333	2,682	939	293	2,601
Cash flow from operations and asset sales (non-GAAP)		18,954	27,107	20,902	15,081	19,725
Changes in operational working capital		200	(1,667)	2,747	(1,086)	(1,930)
Cash flow from operations and asset sales excluding working capital (non-GAAP)		19,154	25,440	23,649	13,995	17,795
Common Shares Outstanding, millions		4Q22	3Q22	2Q22	1Q22	4Q21
At quarter end		4,082	4,118	4,168	4,213	4,239
Average - assuming dilution		4,138	4,185	4,233	4,266	4,275

**4Q22 INVESTOR RELATIONS DATA SUMMARY (PAGE 2 of 4)**

<b>Upstream Volumes</b>	<b>4Q22</b>	<b>3Q22</b>	<b>2Q22</b>	<b>1Q22</b>	<b>4Q21</b>
<b>Liquids production (kbd) <sup>1</sup></b>					
United States	789	783	777	753	770
Canada/Other Americas	682	641	556	474	571
Europe	4	4	4	4	17
Africa	223	249	224	257	235
Asia	725	666	691	738	752
Australia/Oceania	38	46	46	40	40
<b>Worldwide liquids production</b>	<b>2,461</b>	<b>2,389</b>	<b>2,298</b>	<b>2,266</b>	<b>2,385</b>

<sup>1</sup> Net production of crude oil, natural gas liquids, bitumen and synthetic oil, kbd

<b>Natural gas production available for sale (mcf/d)</b>					
United States	2,383	2,351	2,699	2,777	2,713
Canada/Other Americas	74	158	180	182	189
Europe	536	541	825	770	844
Africa	89	70	67	58	48
Asia	3,704	3,304	3,320	3,340	3,468
Australia/Oceania	1,381	1,539	1,515	1,325	1,322
<b>Worldwide natural gas production available for sale</b>	<b>8,167</b>	<b>7,963</b>	<b>8,606</b>	<b>8,452</b>	<b>8,584</b>

<b>Oil-equivalent production, koebd <sup>2</sup></b>	<b>3,822</b>	<b>3,716</b>	<b>3,732</b>	<b>3,675</b>	<b>3,816</b>
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<sup>2</sup> Natural gas is converted to an oil-equivalent basis at six million cubic feet per one thousand barrels.

<b>Manufacturing Throughput and Sales</b>	<b>4Q22</b>	<b>3Q22</b>	<b>2Q22</b>	<b>1Q22</b>	<b>4Q21</b>
<b>Refinery throughput, kbd</b>					
United States	1,694	1,742	1,686	1,685	1,740
Canada	433	426	413	399	416
Europe	1,157	1,253	1,164	1,193	1,246
Asia Pacific	532	557	532	537	546
Other	167	187	193	169	170
<b>Worldwide refinery throughput</b>	<b>3,983</b>	<b>4,165</b>	<b>3,988</b>	<b>3,983</b>	<b>4,118</b>

<b>Energy Products sales, kbd</b>					
United States	2,507	2,479	2,452	2,262	2,396
Non-U.S.	2,916	3,058	2,858	2,849	2,976
<b>Worldwide Energy Products sales</b>	<b>5,423</b>	<b>5,537</b>	<b>5,310</b>	<b>5,111</b>	<b>5,373</b>
Gasolines, naphthas	2,270	2,335	2,208	2,114	2,325
Heating oils, kerosene, diesel	1,798	1,818	1,755	1,722	1,804
Aviation fuels	349	365	350	289	267
Heavy fuels	210	252	228	249	265
Other energy products	796	767	769	737	712
<b>Worldwide Energy Products sales</b>	<b>5,423</b>	<b>5,537</b>	<b>5,310</b>	<b>5,111</b>	<b>5,373</b>

<b>Chemical Products sales, kt</b>					
United States	1,583	1,658	1,998	2,032	1,807
Non-U.S.	3,076	3,023	2,812	2,986	3,026
<b>Worldwide Chemical Products sales</b>	<b>4,658</b>	<b>4,680</b>	<b>4,811</b>	<b>5,018</b>	<b>4,833</b>

<b>Specialty Products sales, kt</b>					
United States	455	483	590	522	467
Non-U.S.	1,332	1,434	1,511	1,484	1,368
<b>Worldwide Specialty Products sales</b>	<b>1,787</b>	<b>1,917</b>	<b>2,100</b>	<b>2,006</b>	<b>1,835</b>


**4Q22 INVESTOR RELATIONS DATA SUMMARY (PAGE 3 of 4)**

Earnings Factor Analysis, \$M	4Q22 vs. 4Q21	4Q22 vs. 3Q22	2022 vs. 2021
<b>Upstream</b>			
Prior Period	6,085	12,419	15,775
Realization	3,040	(2,300)	24,090
Volume / Mix	210	30	(110)
Expenses	(230)	(210)	(790)
Identified Items	(20)	(1,140)	(2,400)
Other	(880)	(600)	(90)
Current Period	8,201	8,201	36,479
<b>Energy Products</b>			
Prior Period	901	5,819	(347)
Margin	3,440	(1,130)	14,360
Volume / Mix	10	(260)	1,060
Expenses	(160)	(80)	(420)
Identified Items	(680)	(680)	(680)
Other	560	400	990
Current Period	4,070	4,070	14,966
<b>Chemical Products</b>			
Prior Period	1,371	812	6,989
Margin	(990)	(360)	(3,030)
Volume / Mix	(170)	(50)	(170)
Expenses	—	(130)	(150)
Other	40	(20)	(100)
Current Period	250	250	3,543
<b>Specialty Products</b>			
Prior Period	1,116	762	3,259
Margin	310	200	(220)
Volume / Mix	(70)	(120)	20
Expenses	(30)	(70)	(60)
Identified Items	(670)	(40)	(670)
Other	100	30	90
Current Period	760	760	2,415
<b>Upstream Volume Factor Analysis, koebd</b>			
Prior Period	3,816	3,716	3,712
Entitlements - Net Interest	(94)	(6)	(44)
Entitlements - Price / Spend / Other	16	108	(34)
Government Mandates	35	(6)	80
Divestments	(117)	(41)	(71)
Growth / Other	166	51	94
Current Period	3,822	3,822	3,737



**4Q22 INVESTOR RELATIONS DATA SUMMARY (PAGE 4 of 4)**

Average Realization Data	4Q22	3Q22	2Q22	1Q22	4Q21
<b>United States</b>					
ExxonMobil					
Crude (\$/b)	82.14	91.69	107.78	93.51	73.62
Natural Gas (\$/kcf)	6.62	8.38	6.49	4.80	4.96
<b>Benchmarks</b>					
WTI (\$/b)	82.85	91.76	108.66	94.49	77.34
ANS-WC (\$/b)	87.96	98.82	112.11	95.43	79.75
Henry Hub (\$/mbtu)	6.26	8.20	7.17	4.96	5.84
<b>Non-U.S.</b>					
ExxonMobil					
Crude (\$/b)	75.78	91.42	103.15	89.71	69.97
Natural Gas (\$/kcf)	21.11	22.92	19.68	16.42	14.32
European NG (\$/kcf)	35.52	37.24	27.90	24.10	18.95
<b>Benchmarks</b>					
Brent (\$/b)	88.71	100.85	113.78	101.41	79.73

The above numbers reflect ExxonMobil's current estimate of volumes and realizations given data available as of the end of the fourth quarter of 2022. Volumes and realizations may be adjusted when full statements on joint venture operations are received from outside operators. ExxonMobil management assumes no duty to update these estimates.

Sources and Uses of Funds, \$M	4Q22	2022
Beginning Cash	30,464	6,802
Earnings	12,750	55,740
Depreciation	5,064	24,040
Working Capital / Other	(193)	(2,983)
Proceeds Associated with Asset Sales	1,333	5,247
PP&E Adds / Investments and Advances <sup>1</sup>	(6,688)	(19,989)
Shareholder Distributions	(8,158)	(29,801)
Debt / Other Financing	(4,907)	(9,391)
Ending Cash	29,665	29,665

<sup>1</sup> For the fourth-quarter PP&E Adds / Investments and Advances includes PP&E adds of (\$5.8B) and net advances of (\$0.9B)  
For the full-year, PP&E Adds / Investments and Advances includes PP&E adds of (\$18.4B) and net advances of (\$1.6B)

*Throughout this press release, both Exhibit 99.1 as well as Exhibit 99.2, due to rounding, numbers presented may not add up precisely to the totals indicated.*