

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported): October 27, 2011

**Exxon Mobil Corporation**

(Exact name of registrant as specified in its charter)

**New Jersey**  
(State or other jurisdiction  
of incorporation)

**1-2256**  
(Commission  
File Number)

**13-5409005**  
(IRS Employer  
Identification No.)

**5959 LAS COLINAS BOULEVARD, IRVING, TEXAS 75039-2298**  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code **(972) 444-1000**

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(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 7.01 Regulation FD Disclosure  
Item 2.02 Results of Operations and Financial Condition

The following information is furnished pursuant to both Item 7.01 and Item 2.02.

The Registrant hereby furnishes the information set forth in its News Release, dated October 27, 2011, announcing third quarter 2011 results, a copy of which is included as Exhibit 99.1, and furnishes the information in the related 3Q11 Investor Relations Data Summary, a copy of which is included as Exhibit 99.2.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EXXON MOBIL CORPORATION

Date: October 27, 2011

By: /s/ Patrick T. Mulva

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Name: Patrick T. Mulva  
Title: Vice President, Controller and  
Principal Accounting Officer

INDEX TO EXHIBITS

<u>Exhibit No.</u>	<u>Description</u>
99.1	Exxon Mobil Corporation News Release, dated October 27, 2011, announcing third quarter 2011 results.
99.2	3Q11 Investor Relations Data Summary.

*News Release***Exxon Mobil Corporation**

5959 Las Colinas Boulevard  
 Irving, TX 75039  
 972 444 1107 Telephone  
 972 444 1138 Facsimile

FOR IMMEDIATE RELEASE  
 THURSDAY, OCTOBER 27, 2011

**EXXON MOBIL CORPORATION ANNOUNCES ESTIMATED  
 THIRD QUARTER 2011 RESULTS**

	<u>Third Quarter</u>			<u>Nine Months</u>		
	<u>2011</u>	<u>2010</u>	<u>%</u>	<u>2011</u>	<u>2010</u>	<u>%</u>
<b><u>Earnings Excluding Special Items</u></b> <sup>1</sup>						
\$ Millions	<b>10,330</b>	7,350	41	<b>31,660</b>	21,210	49
\$ Per Common Share						
Assuming Dilution	<b>2.13</b>	1.44	48	<b>6.45</b>	4.37	48
<b><u>Special Items</u></b>						
\$ Millions	<b>0</b>	0		<b>0</b>	0	
<b><u>Earnings</u></b>						
\$ Millions	<b>10,330</b>	7,350	41	<b>31,660</b>	21,210	49
\$ Per Common Share						
Assuming Dilution	<b>2.13</b>	1.44	48	<b>6.45</b>	4.37	48
Capital and Exploration Expenditures - \$ Millions	<b>8,620</b>	8,769	-2	<b>26,747</b>	22,165	21

<sup>1</sup> See page 8 for a reference to earnings

**EXXONMOBIL'S CHAIRMAN REX W. TILLERSON COMMENTED:**

“ExxonMobil’s results for the third quarter of 2011 reflect a continued commitment to operational integrity, disciplined investing and superior project execution.

Third quarter earnings of \$10.3 billion were up 41% from the third quarter of 2010, reflecting higher crude oil and natural gas realizations and improved refining margins. Earnings for the first nine months of 2011 were \$31.7 billion, up 49% over the first nine months of 2010.

In the third quarter, capital and exploration expenditures were \$8.6 billion, and reached a record level of \$26.7 billion for the first nine months of the year as we continue pursuing new opportunities to meet growing energy demand while supporting economic growth, including job creation.

**Oil-equivalent production decreased 4% compared to the third quarter of 2010. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was in line with 2010.**

**The Corporation distributed over \$7 billion to shareholders in the third quarter through dividends and share purchases to reduce shares outstanding.”**

### **THIRD QUARTER HIGHLIGHTS**

- Earnings were \$10,330 million, an increase of 41% or \$2,980 million from the third quarter of 2010.
- Earnings per share were \$2.13, an increase of 48% from the third quarter of 2010.
- Capital and exploration expenditures were \$8.6 billion, consistent with the third quarter of 2010.
- Oil-equivalent production decreased 4% from the third quarter of 2010. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was in line with 2010.
- Cash flow from operations and asset sales was \$16.3 billion, including asset sales of \$1.4 billion.
- Share purchases to reduce shares outstanding were \$5 billion.
- Dividends per share of \$0.47, up 7% compared to the third quarter of 2010.
- A strategic cooperation agreement was reached with Rosneft to develop Arctic and Black Sea resources, expand technology sharing and execute joint international projects.
- A principles of agreement with the Government of Indonesia for development of the Natuna gas resource was signed.
- Construction of a world-scale facility to manufacture metallocene synthetic lubricant basestocks at the integrated complex in Baytown, Texas was announced.

### **Third Quarter 2011 vs. Third Quarter 2010**

Upstream earnings were \$8,394 million, up \$2,927 million from the third quarter of 2010. Higher liquids and natural gas realizations increased earnings by \$3 billion.

Production mix and volume effects decreased earnings by \$660 million. All other items, primarily gains on asset sales partly offset by higher expenses, increased earnings by \$600 million.

On an oil-equivalent basis, production decreased 4% from the third quarter of 2010.

Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was unchanged.

Liquids production totaled 2,249 kbd (thousands of barrels per day), down 172 kbd from the third quarter of 2010. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, liquids production was down 1%, as increased production in Iraq, Qatar and Russia was more than offset by field decline.

Third quarter natural gas production was 12,197 mcf (millions of cubic feet per day), about flat with the third quarter of 2010.

Earnings from U.S. Upstream operations were \$1,184 million, \$185 million higher than the third quarter of 2010. Non-U.S. Upstream earnings were \$7,210 million, up \$2,742 million from last year.

Downstream earnings of \$1,579 million were up \$419 million from the third quarter of 2010. Refining margins increased earnings by \$1 billion. Volume and mix effects increased earnings by \$110 million, while all other items, mainly unfavorable foreign exchange impacts and lower gains on asset sales, decreased earnings by \$710 million.

Petroleum product sales of 6,558 kbd were 37 kbd lower than last year's third quarter.

Earnings from the U.S. Downstream were \$810 million, up \$646 million from the third quarter of 2010. Non-U.S. Downstream earnings of \$769 million were \$227 million lower than last year.

Chemical earnings of \$1,003 million were \$226 million lower than the third quarter of 2010. Improved margins increased earnings by \$50 million, while lower volumes decreased earnings by \$110 million. Other items, mainly unfavorable tax effects, decreased earnings by \$170 million. Third quarter prime product sales of 6,232 kt (thousands of metric tons) were 326 kt lower than last year's third quarter.

Corporate and financing expenses were \$646 million, up \$140 million from the third quarter of 2010, mainly due to tax items.

During the third quarter of 2011, Exxon Mobil Corporation purchased 72 million shares of its common stock for the treasury at a gross cost of \$5.5 billion. These purchases included \$5 billion to reduce the number of shares outstanding, with the balance used to offset shares issued in conjunction with the company's benefit plans and programs.

Share purchases to reduce shares outstanding are currently anticipated to equal \$5 billion in the fourth quarter of 2011. Purchases may be made in both the open market and through negotiated transactions, and may be increased, decreased or discontinued at any time without prior notice.



## **First Nine Months 2011 vs. First Nine Months 2010**

Earnings of \$31,660 million increased \$10,450 million from 2010. Earnings per share increased 48% to \$6.45.

### **FIRST NINE MONTHS HIGHLIGHTS**

- Earnings were \$31,660 million, up 49%.
- Earnings per share increased 48% to \$6.45.
- Oil-equivalent production was up 5% from 2010. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was up 8%.
- Cash flow from operations and asset sales was \$48.8 billion, including asset sales of \$4.2 billion.
- The Corporation distributed nearly \$22 billion to shareholders in the first nine months of 2011 through dividends and share purchases to reduce shares outstanding.
- Capital and exploration expenditures were a record \$26.7 billion, up 21% from the first nine months of 2010.

Upstream earnings were \$25,610 million, up \$8,993 million from 2010. Higher crude oil and natural gas realizations increased earnings by \$8.6 billion. Production mix and volume effects decreased earnings by \$1 billion, while all other items, including gains from asset sales, increased earnings by \$1.4 billion.

On an oil-equivalent basis, production was up 5% compared to the same period in 2010. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was up 8%.

Liquids production of 2,332 kbd decreased 55 kbd compared with 2010. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, liquids production was up 2%, as higher volumes from Qatar, the U.S., Iraq and Russia more than offset field decline.

Natural gas production of 12,988 mcf increased 1,684 mcf from 2010, driven by additional U.S. unconventional gas volumes and project ramp-ups in Qatar.

Earnings from U.S. Upstream operations for 2011 were \$3,912 million, an increase of \$957 million. Earnings outside the U.S. were \$21,698 million, up \$8,036 million.

Downstream earnings of \$4,034 million increased \$1,617 million from 2010. Refining margins increased earnings by \$1.5 billion. Volume and mix effects improved earnings by \$650 million. All other items, primarily the absence of favorable tax effects and lower asset management gains, decreased earnings by \$560 million. Petroleum product sales of 6,386 kbd increased 20 kbd from 2010.

U.S. Downstream earnings were \$2,238 million, up \$1,694 million from 2010. Non-U.S. Downstream earnings were \$1,796 million, \$77 million lower than last year.

Chemical earnings of \$3,840 million were \$6 million lower than 2010. Stronger margins increased earnings by \$460 million, while lower volumes reduced earnings by \$150 million. Other items, including unfavorable tax effects and higher planned maintenance expenses, decreased earnings by \$320 million. Prime product sales of 18,735 kt were down 807 kt from 2010.

Corporate and financing expenses were \$1,824 million, up \$154 million from 2010.

Gross share purchases through the first nine months of 2011 were \$16.6 billion, reducing shares outstanding by 209 million shares.

Estimates of key financial and operating data follow.

**ExxonMobil will discuss financial and operating results and other matters on a webcast at 10 a.m. Central time on October 27, 2011. To listen to the event live or in archive, go to our website at [exxonmobil.com](http://exxonmobil.com).**

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Cautionary statement

*Statements relating to future plans, projections, events or conditions are forward-looking statements. Actual results, including project plans, costs, timing, and capacities; capital and exploration expenditures; and share purchase levels, could differ materially due to factors including: changes in oil or gas prices or other market or economic conditions affecting the oil and gas industry, including the scope and duration of economic recessions; the outcome of exploration and development efforts; changes in law or government regulation, including tax and environmental requirements; the outcome of commercial negotiations; changes in technical or operating conditions; and other factors discussed under the heading "Factors Affecting Future Results" in the "Investors" section of our website and in Item 1A of ExxonMobil's 2010 Form 10-K. We assume no duty to update these statements as of any future date. References to quantities of oil or natural gas may include amounts that we believe will ultimately be produced, but that are not yet classified as "proved reserves" under SEC definitions.*

Frequently used terms

*Consistent with previous practice, this press release includes both earnings excluding special items and earnings per share excluding special items. Both are non-GAAP financial measures and are included to help facilitate comparisons of base business performance across periods. Reconciliation to net income attributable to ExxonMobil is shown in Attachment II. The release also includes cash flow from operations and asset sales.*

*Because of the regular nature of our asset management and divestment program, we believe it is useful for investors to consider sales proceeds together with cash provided by operating activities when evaluating cash available for investment in the business and financing activities. A reconciliation to net cash provided by operating activities is shown in Attachment II. Further information on ExxonMobil's frequently used financial and operating measures and other terms is contained under the heading "Frequently Used Terms" available through the "investors" section of our website at [exxonmobil.com](http://exxonmobil.com).*

Reference to Earnings

*References to total corporate earnings mean net income attributable to ExxonMobil (U.S. GAAP) from the income statement. Unless otherwise indicated, references to earnings, special items, earnings excluding special items, Upstream, Downstream, Chemical and Corporate and Financing segment earnings, and earnings per share are ExxonMobil's share after excluding amounts attributable to noncontrolling interests.*

**EXXON MOBIL CORPORATION**  
**THIRD QUARTER 2011**  
(millions of dollars, unless noted)

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
<b>Earnings / Earnings Per Share</b>				
Total revenues and other income	<b>125,330</b>	95,298	<b>364,820</b>	278,035
Total costs and other deductions	<b>106,650</b>	82,440	<b>308,604</b>	240,403
Income before income taxes	<b>18,680</b>	12,858	<b>56,216</b>	37,632
Income taxes	<b>8,009</b>	5,297	<b>23,734</b>	15,750
Net income including noncontrolling interests	<b>10,671</b>	7,561	<b>32,482</b>	21,882
Net income attributable to noncontrolling interests	<b>341</b>	211	<b>822</b>	672
Net income attributable to ExxonMobil (U.S. GAAP)	<b>10,330</b>	7,350	<b>31,660</b>	21,210
Earnings per common share (dollars)	<b>2.13</b>	1.44	<b>6.46</b>	4.38
Earnings per common share - assuming dilution (dollars)	<b>2.13</b>	1.44	<b>6.45</b>	4.37
<b>Other Financial Data</b>				
Dividends on common stock				
Total	<b>2,277</b>	2,234	<b>6,773</b>	6,286
Per common share (dollars)	<b>0.47</b>	0.44	<b>1.38</b>	1.30
Millions of common shares outstanding				
At September 30			<b>4,793</b>	5,043
Average - assuming dilution	<b>4,843</b>	5,089	<b>4,908</b>	4,851
ExxonMobil share of equity at September 30			<b>155,939</b>	145,031
ExxonMobil share of capital employed at September 30			<b>176,586</b>	167,040
Income taxes	<b>8,009</b>	5,297	<b>23,734</b>	15,750
Sales-based taxes	<b>8,484</b>	7,172	<b>25,013</b>	20,933
All other taxes	<b>11,084</b>	10,071	<b>32,575</b>	28,664
Total taxes	<b>27,577</b>	22,540	<b>81,322</b>	65,347
ExxonMobil share of income taxes of equity companies	<b>1,418</b>	881	<b>4,307</b>	2,691

## EXXON MOBIL CORPORATION

## THIRD QUARTER 2011

(millions of dollars)

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
<b>Earnings (U.S. GAAP)</b>				
Upstream				
United States	<b>1,184</b>	999	<b>3,912</b>	2,955
Non-U.S.	<b>7,210</b>	4,468	<b>21,698</b>	13,662
Downstream				
United States	<b>810</b>	164	<b>2,238</b>	544
Non-U.S.	<b>769</b>	996	<b>1,796</b>	1,873
Chemical				
United States	<b>538</b>	676	<b>1,832</b>	1,900
Non-U.S.	<b>465</b>	553	<b>2,008</b>	1,946
Corporate and financing	<b>(646)</b>	(506)	<b>(1,824)</b>	(1,670)
Net income attributable to ExxonMobil	<b>10,330</b>	7,350	<b>31,660</b>	21,210
<b>Special Items</b>				
Upstream				
United States	<b>0</b>	0	<b>0</b>	0
Non-U.S.	<b>0</b>	0	<b>0</b>	0
Downstream				
United States	<b>0</b>	0	<b>0</b>	0
Non-U.S.	<b>0</b>	0	<b>0</b>	0
Chemical				
United States	<b>0</b>	0	<b>0</b>	0
Non-U.S.	<b>0</b>	0	<b>0</b>	0
Corporate and financing	<b>0</b>	0	<b>0</b>	0
Corporate total	<b>0</b>	0	<b>0</b>	0
<b>Earnings Excluding Special Items</b>				
Upstream				
United States	<b>1,184</b>	999	<b>3,912</b>	2,955
Non-U.S.	<b>7,210</b>	4,468	<b>21,698</b>	13,662
Downstream				
United States	<b>810</b>	164	<b>2,238</b>	544
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Corporate and financing	<b>(646)</b>	(506)	<b>(1,824)</b>	(1,670)
Corporate total	<b>10,330</b>	7,350	<b>31,660</b>	21,210
<b>Cash flow from operations and asset sales</b> (billions of dollars)				
Net cash provided by operating activities (U.S. GAAP)	<b>14.9</b>	13.0	<b>44.6</b>	35.4
Sales of subsidiaries, investments and property, plant and equipment	<b>1.4</b>	0.8	<b>4.2</b>	1.6
Cash flow from operations and asset sales	<b>16.3</b>	13.8	<b>48.8</b>	37.0

**EXXON MOBIL CORPORATION**  
**THIRD QUARTER 2011**

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Net production of crude oil and natural gas liquids, thousands of barrels daily (kbd)				
United States	<b>405</b>	430	<b>421</b>	392
Canada/South America	<b>256</b>	253	<b>252</b>	261
Europe	<b>247</b>	294	<b>275</b>	335
Africa	<b>481</b>	631	<b>521</b>	632
Asia	<b>806</b>	751	<b>811</b>	707
Australia/Oceania	<b>54</b>	62	<b>52</b>	60
Worldwide	<b>2,249</b>	2,421	<b>2,332</b>	2,387
Natural gas production available for sale, millions of cubic feet daily (mcf)				
United States	<b>3,917</b>	3,726	<b>3,888</b>	2,167
Canada/South America	<b>381</b>	550	<b>415</b>	570
Europe	<b>2,471</b>	2,365	<b>3,307</b>	3,580
Africa	<b>5</b>	15	<b>6</b>	16
Asia	<b>5,036</b>	5,081	<b>5,029</b>	4,616
Australia/Oceania	<b>387</b>	455	<b>343</b>	355
Worldwide	<b>12,197</b>	12,192	<b>12,988</b>	11,304
Oil-equivalent production (koebd) <sup>1</sup>	<b>4,282</b>	4,453	<b>4,497</b>	4,271

<sup>1</sup> Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels

**EXXON MOBIL CORPORATION**  
**THIRD QUARTER 2011**

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
Refinery throughput (kbd)				
United States	<b>1,743</b>	1,752	<b>1,765</b>	1,760
Canada	<b>436</b>	453	<b>429</b>	437
Europe	<b>1,535</b>	1,550	<b>1,528</b>	1,550
Asia Pacific	<b>1,231</b>	1,304	<b>1,188</b>	1,230
Other	<b>287</b>	305	<b>292</b>	261
Worldwide	<b>5,232</b>	5,364	<b>5,202</b>	5,238
Petroleum product sales (kbd)				
United States	<b>2,577</b>	2,555	<b>2,514</b>	2,487
Canada	<b>469</b>	459	<b>452</b>	442
Europe	<b>1,623</b>	1,646	<b>1,597</b>	1,622
Asia Pacific	<b>1,237</b>	1,278	<b>1,199</b>	1,229
Other	<b>652</b>	657	<b>624</b>	586
Worldwide	<b>6,558</b>	6,595	<b>6,386</b>	6,366
Gasolines, naphthas	<b>2,568</b>	2,728	<b>2,512</b>	2,610
Heating oils, kerosene, diesel	<b>2,013</b>	1,949	<b>1,998</b>	1,899
Aviation fuels	<b>532</b>	526	<b>493</b>	478
Heavy fuels	<b>628</b>	597	<b>595</b>	602
Specialty products	<b>817</b>	795	<b>788</b>	777
Worldwide	<b>6,558</b>	6,595	<b>6,386</b>	6,366
Chemical prime product sales, thousands of metric tons (kt)				
United States	<b>2,280</b>	2,628	<b>6,858</b>	7,601
Non-U.S.	<b>3,952</b>	3,930	<b>11,877</b>	11,941
Worldwide	<b>6,232</b>	6,558	<b>18,735</b>	19,542



**EXXON MOBIL CORPORATION**  
**THIRD QUARTER 2011**  
(millions of dollars)

	<u>Third Quarter</u>		<u>Nine Months</u>	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>
<b>Capital and Exploration Expenditures</b>				
Upstream				
United States	<b>2,172</b>	2,352	<b>8,327</b>	3,896
Non-U.S.	<b>5,580</b>	5,280	<b>15,761</b>	14,624
Total	<b>7,752</b>	7,632	<b>24,088</b>	18,520
Downstream				
United States	<b>135</b>	201	<b>366</b>	812
Non-U.S.	<b>406</b>	357	<b>1,109</b>	1,004
Total	<b>541</b>	558	<b>1,475</b>	1,816
Chemical				
United States	<b>76</b>	62	<b>197</b>	196
Non-U.S.	<b>245</b>	463	<b>925</b>	1,501
Total	<b>321</b>	525	<b>1,122</b>	1,697
Other	<b>6</b>	54	<b>62</b>	132
Worldwide	<b>8,620</b>	8,769	<b>26,747</b>	22,165
Exploration expenses charged to income included above				
Consolidated affiliates				
United States	<b>68</b>	62	<b>180</b>	162
Non-U.S.	<b>657</b>	437	<b>1,470</b>	1,428
Equity companies - ExxonMobil share				
United States	<b>2</b>	1	<b>7</b>	3
Non-U.S.	<b>1</b>	1	<b>4</b>	12
Worldwide	<b>728</b>	501	<b>1,661</b>	1,605

**EXXON MOBIL CORPORATION**  
**EARNINGS**

	<u>\$ Millions</u>	<u>\$ Per Common Share</u> <sup>1</sup>
<b><u>2007</u></b>		
First Quarter	9,280	1.63
Second Quarter	10,260	1.83
Third Quarter	9,410	1.71
Fourth Quarter	11,660	2.14
Year	40,610	7.31
<b><u>2008</u></b>		
First Quarter	10,890	2.03
Second Quarter	11,680	2.24
Third Quarter	14,830	2.86
Fourth Quarter	7,820	1.55
Year	45,220	8.70
<b><u>2009</u></b>		
First Quarter	4,550	0.92
Second Quarter	3,950	0.82
Third Quarter	4,730	0.98
Fourth Quarter	6,050	1.27
Year	19,280	3.99
<b><u>2010</u></b>		
First Quarter	6,300	1.33
Second Quarter	7,560	1.61
Third Quarter	7,350	1.44
Fourth Quarter	9,250	1.86
Year	30,460	6.24
<b><u>2011</u></b>		
First Quarter	10,650	2.14
Second Quarter	10,680	2.19
Third Quarter	10,330	2.13

<sup>1</sup> Computed using the average number of shares outstanding during each period.  
The sum of the four quarters may not add to the full year.

## EXXON MOBIL CORPORATION

## 3Q11 INVESTOR RELATIONS DATA SUMMARY (PAGE 1 of 4)

<b><u>Earnings, \$M</u></b>	<b>3Q11</b>	<b>2Q11</b>	<b>1Q11</b>	<b>4Q10</b>	<b>3Q10</b>
<b>Upstream</b>					
United States	1,184	1,449	1,279	1,317	999
Non-U.S.	7,210	7,092	7,396	6,163	4,468
Total	8,394	8,541	8,675	7,480	5,467
<b>Downstream</b>					
United States	810	734	694	226	164
Non-U.S.	769	622	405	924	996
Total	1,579	1,356	1,099	1,150	1,160
<b>Chemical</b>					
United States	538	625	669	522	676
Non-U.S.	465	696	847	545	553
Total	1,003	1,321	1,516	1,067	1,229
<b>Corporate and financing</b>	(646)	(538)	(640)	(447)	(506)
<b>Net income attributable to ExxonMobil (U.S. GAAP)</b>	10,330	10,680	10,650	9,250	7,350
<b>Earnings per common share (U.S. GAAP)</b>	2.13	2.19	2.14	1.86	1.44
<b>Earnings per common share</b>					
- assuming dilution (U.S. GAAP)	2.13	2.18	2.14	1.85	1.44
<b><u>Special Items, \$M</u></b>					
<b>Upstream</b>					
United States	0	0	0	0	0
Non-U.S.	0	0	0	0	0
Total	0	0	0	0	0
<b>Downstream</b>					
United States	0	0	0	0	0
Non-U.S.	0	0	0	0	0
Total	0	0	0	0	0
<b>Chemical</b>					
United States	0	0	0	0	0
Non-U.S.	0	0	0	0	0
Total	0	0	0	0	0
<b>Corporate and financing</b>	0	0	0	0	0
<b>Corporate total</b>	0	0	0	0	0
<b><u>Earnings Excluding Special Items, \$M</u></b>					
<b>Upstream</b>					
United States	1,184	1,449	1,279	1,317	999
Non-U.S.	7,210	7,092	7,396	6,163	4,468
Total	8,394	8,541	8,675	7,480	5,467
<b>Downstream</b>					
United States	810	734	694	226	164
Non-U.S.	769	622	405	924	996
Total	1,579	1,356	1,099	1,150	1,160
<b>Chemical</b>					
United States	538	625	669	522	676
Non-U.S.	465	696	847	545	553
Total	1,003	1,321	1,516	1,067	1,229
<b>Corporate and financing</b>	(646)	(538)	(640)	(447)	(506)
<b>Corporate total</b>	10,330	10,680	10,650	9,250	7,350
<b>EPS excluding Special Items - assuming dilution</b>	2.13	2.18	2.14	1.85	1.44

**Supplemental Information (continued)**

	3Q11	2Q11	1Q11	4Q10	3Q10
<b>Net production of crude oil and natural gas liquids, kbd</b>					
United States	405	429	428	455	430
Canada/South America	256	240	262	266	253
Europe	247	273	306	335	294
Africa	481	522	561	618	631
Asia	806	834	792	800	751
Australia/Oceania	54	53	50	52	62
Total liquids production	2,249	2,351	2,399	2,526	2,421
<b>Natural gas production available for sale, mcf</b>					
United States	3,917	3,842	3,904	3,869	3,726
Canada/South America	381	397	468	564	550
Europe	2,471	2,694	4,783	4,596	2,365
Africa	5	8	6	9	15
Asia	5,036	4,961	5,089	5,350	5,081
Australia/Oceania	387	365	275	264	455
Total natural gas production available for sale	12,197	12,267	14,525	14,652	12,192
<b>Total worldwide liquids and gas production, koebd</b>	4,282	4,396	4,820	4,968	4,453
<b>Refinery throughput, kbd</b>					
United States	1,743	1,783	1,771	1,732	1,752
Canada	436	397	452	467	453
Europe	1,535	1,602	1,446	1,501	1,550
Asia Pacific	1,231	1,109	1,223	1,307	1,304
Other Non-U.S.	287	302	288	291	305
Total refinery throughput	5,232	5,193	5,180	5,298	5,364
<b>Petroleum product sales, kbd</b>					
United States	2,577	2,488	2,475	2,581	2,555
Canada	469	441	447	475	459
Europe	1,623	1,634	1,533	1,576	1,646
Asia Pacific	1,237	1,140	1,218	1,277	1,278
Other Non-U.S.	652	628	594	646	657
Total petroleum product sales	6,558	6,331	6,267	6,555	6,595
Gasolines, naphthas	2,568	2,498	2,470	2,615	2,728
Heating oils, kerosene, diesel	2,013	1,949	2,034	2,106	1,949
Aviation fuels	532	481	464	472	526
Heavy fuels	628	601	555	602	597
Specialty products	817	802	744	760	795
Total petroleum product sales	6,558	6,331	6,267	6,555	6,595
<b>Chemical prime product sales, kt</b>					
United States	2,280	2,303	2,275	2,214	2,628
Non-U.S.	3,952	3,878	4,047	4,135	3,930
Total chemical prime product sales	6,232	6,181	6,322	6,349	6,558

### 3Q11 INVESTOR RELATIONS DATA SUMMARY (PAGE 3 of 4)

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#### Supplemental Information (continued)

<u>Average Realization Data</u>	3Q11	2Q11	1Q11	4Q10	3Q10
<b>United States</b>					
ExxonMobil					
Crude (\$/b)	95.58	105.27	92.55	80.89	70.69
Natural Gas (\$/kcf)	4.14	4.20	3.99	3.70	4.13
Benchmarks					
WTI (\$/b)	89.70	102.44	93.98	85.06	76.04
ANS-WC (\$/b)	111.74	115.41	102.53	85.82	76.37
Henry Hub (\$/mbtu)	4.20	4.32	4.11	3.80	4.38
<b>Non-U.S.</b>					
ExxonMobil					
Crude (\$/b)	107.32	112.05	100.75	83.53	73.82
Natural Gas (\$/kcf)	8.28	8.31	8.17	7.24	6.26
European NG (\$/kcf)	9.47	9.80	9.19	8.23	7.41
Benchmarks					
Brent (\$/b)	113.46	117.36	104.97	86.48	76.86
<b>Capital and Exploration Expenditures, \$M</b>					
<b>Upstream</b>					
United States	2,172	4,075	2,080	2,453	2,352
Non-U.S.	5,580	5,361	4,820	6,346	5,280
Total	7,752	9,436	6,900	8,799	7,632
<b>Downstream</b>					
United States	135	114	117	170	201
Non-U.S.	406	370	333	519	357
Total	541	484	450	689	558

<b>Chemical</b>					
United States	76	65	56	83	62
Non-U.S.	245	287	393	435	463
Total	321	352	449	518	525
<b>Other</b>	6	34	22	55	54
<b>Total Capital and Exploration Expenditures</b>	8,620	10,306	7,821	10,061	8,769
<b><u>Exploration Expense Charged to Income, \$M</u></b>					
Consolidated - United States	68	49	63	121	62
- Non-U.S.	657	543	270	427	437
Non-consolidated - ExxonMobil share - United States	2	4	1	1	1
- Non-U.S.	1	2	1	9	1
<b>Exploration Expenses Charged to Income Included Above</b>	728	598	335	558	501
<b><u>Effective Income Tax Rate, %</u></b>	47%	45%	47%	43%	45%
<b><u>Common Shares Outstanding (millions)</u></b>					
At quarter end	4,793	4,862	4,926	4,979	5,043
Average - assuming dilution	4,843	4,912	4,971	5,031	5,089
<b><u>Total Cash, Cash Equivalent and Marketable Securities (\$G)<sup>1</sup></u></b>	11.3	10.3	13.2	8.5	12.3
<b><u>Total Debt (\$G)</u></b>	16.8	16.5	15.9	15.0	18.3
<b><u>Cash Flows from Operations and Asset Sales (\$G)</u></b>					
Net cash provided by operating activities	14.9	12.9	16.8	13.0	13.0
Sales of subsidiaries, investments and PP&E	1.4	1.5	1.3	1.7	0.8
Cash flows from operations and asset sales	16.3	14.4	18.1	14.7	13.8

The above numbers reflect ExxonMobil's current estimate of volumes and realizations given data available as of the end of the third quarter of 2011. Volumes and realizations may be adjusted when full statements on joint venture operations are received from outside operators. ExxonMobil management assumes no duty to update these estimates.

<sup>1</sup> Includes restricted cash of \$0.2G in 3Q11, \$0.2G in 2Q11, \$0.4G in 1Q11 and \$0.6G in 4Q10

### 3Q11 INVESTOR RELATIONS DATA SUMMARY (PAGE 4 of 4)

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#### **Earnings Factor Analysis, \$M**

	3Q11 vs. 3Q10	3Q11 vs. 2Q11
<b>Upstream</b>		
Prior Period	5,467	8,541
Realization	2,990	-450
Volume/Mix	-660	-90
Other	600	390
Current Period	8,394	8,394
<b>Downstream</b>		
Prior Period	1,160	1,356
Margin	1,020	360
Volume/Mix	110	270
Other	-710	-410
Current Period	1,579	1,579
<b>Chemical</b>		
Prior Period	1,229	1,321
Margin	50	-130
Volume/Mix	-110	-50
Other	-170	-140

Current Period	1,003	1,003
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**Upstream Volume Factor Analysis, KOEBD**

Prior Period	4,453	4,396
Entitlements	-158	-76
Quotas	29	-9
Divestments	-44	-4
Net Growth	2	-25
Current Period	4,282	4,282

**Sources and Uses of Funds (\$G)**

3Q11 Beginning Cash / Marketable Securities	10.3
Earnings	10.3
Depreciation	3.9
Working Capital / Other	0.7
Asset Sales	1.4
Additions to PP&E	-7.5
Shareholder Distributions	-7.3
Additional Financing / Investing	-0.5
3Q11 Ending Cash / Marketable Securities	11.3

Note: earnings exclude special items, if applicable.

Note: both the beginning and ending balance include restricted cash of \$0.2G.