

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**  
**Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported) January 31, 2005

**Exxon Mobil Corporation**  
(Exact name of registrant as specified in its charter)

**New Jersey**  
(State or other jurisdiction  
of incorporation)

**1-2256**  
(Commission  
File Number)

**13-5409005**  
(IRS Employer  
Identification No.)

**5959 LAS COLINAS BOULEVARD, IRVING, TEXAS 75039-2298**  
(Address of principal executive offices) (Zip Code)

(Registrant's telephone number, including area code): **(972) 444-1000**

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 7.01 Regulation FD Disclosure  
Item 2.02 Results of Operations and Financial Condition

The following information is furnished pursuant to both Item 7.01 and Item 2.02.

The Registrant hereby furnishes the information set forth in its News Release, dated January 31, 2005, announcing fourth quarter 2004 results, a copy of which is included as Exhibit 99.1, and furnishes the information in the related 4Q04 Investor Relations Data Summary, a copy of which is included as Exhibit 99.2.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EXXON MOBIL CORPORATION

Date: January 31, 2005

By: /s/ Patrick T. Mulva

-----  
Name: Patrick T. Mulva  
Title: Vice President, Controller and  
Principal Accounting Officer

## INDEX TO EXHIBITS

<u>Exhibit No.</u>	<u>Description</u>
99.1	Exxon Mobil Corporation News Release, dated January 31, 2005, announcing fourth quarter 2004 results.
99.2	4Q04 Investor Relations Data Summary.

News Release

**ExxonMobil****Exxon Mobil Corporation**

5959 Las Colinas Boulevard  
 Irving, TX 75039-2298  
 972 444 1107 Telephone  
 972 444 1138 Facsimile

FOR IMMEDIATE RELEASE  
 MONDAY, JANUARY 31, 2005

**EXXON MOBIL CORPORATION ANNOUNCES ESTIMATED****FOURTH QUARTER AND 2004 RESULTS**

	<u>Fourth Quarter</u>		<u>Twelve Months</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
<b><u>Net Income</u></b>				
\$ Millions	8,420	6,650	25,330	21,510
\$ Per Common Share				
Assuming Dilution	1.30	1.01	3.89	3.23
<b><u>Earnings Excluding Accounting</u></b>				
<b><u>Change and Other Special Items</u></b>				
\$ Millions	8,420	4,420	25,880	17,030
\$ Per Common Share				
Assuming Dilution	1.30	0.68	3.97	2.56
Total Revenues and Other Income - \$ Millions	83,357	65,952	298,027	246,738
Capital and Exploration Expenditures - \$ Millions	4,233	4,360	14,885	15,525

IRVING, TX, January 31 -- Exxon Mobil Corporation today reported fourth quarter results. Net income of \$8,420 million (\$1.30 per share) was the highest quarter ever for the Corporation. Net income increased \$1,770 million from the fourth quarter of 2003, which included a special item of \$2,230 million relating to the settlement of a long-running U.S. tax dispute. Excluding this special item, fourth quarter earnings increased \$4,000 million.

Revenues and other income for the fourth quarter of 2004 totaled \$83,357 million compared with \$65,952 million in 2003. Capital and exploration expenditures of \$4,233 million in the fourth quarter of 2004 were down \$127 million compared with last year.

ExxonMobil's Chairman Lee R. Raymond commented as follows:

"Fourth quarter earnings were \$8,420 million with all business segments reporting record earnings.

"Upstream earnings were \$4,887 million, an increase of \$1,618 million from fourth quarter 2003 results reflecting higher average crude and natural gas prices.

"Downstream earnings were \$2,344 million, an increase of \$1,608 million from last year's fourth quarter due to strong refining margins and improved marketing results.

"Chemical earnings were \$1,248 million, an increase of \$772 million from fourth quarter 2003 results reflecting strong worldwide demand.

"In the fourth quarter, ExxonMobil continued its active investment program, spending \$4,233 million on capital and exploration projects, compared with \$4,360 million last year, reflecting continued strong levels of upstream spending.

"ExxonMobil's full year 2004 net income was a record \$25,330 million, up \$3,820 million from 2003. Earnings excluding an accounting change in 2003 and special items in 2003 and 2004 were \$25,880 million, up \$8,850 million from 2003 reflecting record performance in all segments of the business.

"Strong operational performance in all areas of our business helped ExxonMobil capture the benefits of favorable market conditions in 2004.

"During the fourth quarter, the corporation acquired 61 million shares at a gross cost of \$3,041 million to offset the dilution associated with benefit plans and to reduce common stock outstanding."

Additional comments on earnings by operating segments follow:

Fourth Quarter 2004 vs. Fourth Quarter 2003

Upstream earnings were \$4,887 million, up \$1,618 million from the fourth quarter of 2003 reflecting higher crude oil and natural gas realizations.

Liquids production of 2,565 kbd (thousands of barrels per day) was down 1% versus the fourth quarter of 2003. Higher production from new fields in West Africa and Norway was more than offset by natural field decline in mature areas, entitlement effects and divestment impacts. Excluding divestment and entitlement effects, production increased 3%.

Fourth quarter natural gas production decreased to 10,430 mcf (millions of cubic feet per day) from 10,858 mcf last year. The impact of projects and work programs and an additional LNG train in Qatar were more than offset by natural field decline in mature areas, divestment impacts and entitlement effects.

On an oil-equivalent basis, production decreased by 2% from the fourth quarter of 2003. Excluding divestment and entitlement effects, production increased by 1%.

Earnings from U.S. Upstream operations were \$1,384 million, up \$528 million. Non-U.S. Upstream earnings of \$3,503 million were \$1,090 million higher than last year's fourth quarter.

Downstream earnings were \$2,344 million, an increase of \$1,608 million from the fourth quarter 2003. The improved results reflect stronger refining margins, increased refinery throughput from more efficient operations and higher marketing margins. Petroleum product sales were 8,446 kbd, 209 kbd higher than last year's fourth quarter.

U.S. Downstream earnings were \$876 million, up \$492 million. Non-U.S. Downstream earnings of \$1,468 million were \$1,116 million higher than last year's fourth quarter.

Chemical earnings were \$1,248 million, up \$772 million from the same quarter a year ago due to improved margins and increased sales volumes. Prime product sales of 6,949 kt (thousands of metric tons) were up 257 kt, reflecting improved demand.

Corporate and financing expenses of \$59 million were \$2 million lower than the fourth quarter of 2003 after excluding the earnings from a tax settlement reported as a special item in 2003.

During the fourth quarter of 2004, Exxon Mobil Corporation purchased 61 million shares of its common stock for the treasury at a gross cost of \$3,041 million. These purchases were to offset shares issued in conjunction with company benefit plans and programs and to reduce the number of shares outstanding. Shares outstanding were reduced from 6,451 million at the end of the third quarter of 2004 to 6,401 million at the end of the fourth quarter. Purchases may be made in both the open market and



through negotiated transactions. Purchases may be increased, decreased or discontinued at any time without prior notice.

#### Full year 2004 vs. Full year 2003

Net income of \$25,330 million (\$3.89 per share) was a record and increased \$3,820 million from 2003. Net income for 2004 included a special charge of \$550 million for the Allapattah lawsuit provision. Net income for 2003 included a \$550 million positive impact for the required adoption of FAS 143 relating to accounting for asset retirement obligations. Net income for 2003 also included one-time special items of \$2,230 million relating to the positive settlement of a long-running U.S. tax dispute and a gain of \$1,700 million from the transfer of shares in Ruhrgas AG. Excluding the accounting change and special items, 2004 earnings increased by \$8,850 million.

Upstream earnings of \$16,675 million increased \$3,873 million, excluding special items, due to higher liquids and natural gas realizations.

Liquids production of 2,571 kbd increased by 2% versus 2003. Higher production in West Africa and Norway was partly offset by natural field decline in mature areas, entitlement effects and divestment impacts.

Natural gas production of 9,864 mcf/d decreased 255 mcf/d from 2003. Natural field decline in mature areas, divestment impacts and entitlement effects were partly offset by the start-up of an additional LNG train in Qatar and by projects and work programs.

On an oil-equivalent basis, production was flat versus 2003. Excluding divestment and entitlement effects, production increased by 3%.

Earnings from U.S. Upstream operations for 2004 were \$4,948 million, an increase of \$1,043 million. Earnings outside the U.S. were \$11,727 million, \$2,830 million higher than last year.

Downstream earnings, excluding the \$550 million special charge in 2004, were \$6,256 million, an increase of \$2,740 million from 2003 reflecting stronger worldwide refining margins and higher refinery throughput, partly offset by weaker marketing margins. Petroleum product sales of 8,210 kbd compared with 7,957 kbd in 2003.

U.S. Downstream earnings, excluding the special charge, were \$2,736 million, up \$1,388 million. Non-U.S. Downstream earnings of \$3,520 million were \$1,352 million higher than last year.

Chemical earnings of \$3,428 million were up \$1,996 million from 2003 due to improved margins, higher volumes and favorable foreign exchange effects. Prime product sales were a record 27,788 kt, up 5%, reflecting higher demand.

Corporate and financing expenses of \$479 million decreased by \$241 million mainly due to lower U.S. pension costs, excluding the earnings from a tax settlement reported as a special item in 2003.

During 2004, Exxon Mobil Corporation purchased 218 million shares of its common stock for the treasury at a gross cost of \$9,951 million. These purchases were to offset shares issued in conjunction with company benefit plans and programs and to reduce the number of shares outstanding.

Estimates of key financial and operating data follow. Financial data, except per share amounts, are expressed in millions of dollars.

ExxonMobil will discuss financial and operating results and other matters on a webcast at 10 a.m. central time on January 31, 2005. To listen to the event live or in archive, go to our website at [www.exxonmobil.com](http://www.exxonmobil.com).

---

Statements in this release relating to future plans, projections, events, or conditions are forward-looking statements. Actual results, including production growth and capital spending, could differ materially due to changes in market conditions affecting the oil and gas industry or long-term oil or gas prices; political events or disturbances; reservoir performance; changes in OPEC quotas; timely completion of development projects; changes in technical or operating conditions; and other factors including those discussed under the heading "Factors Affecting Future Results" on our website and in Item 1 of ExxonMobil's 2003 Form 10-K. We assume no duty to update these statements as of any future date.

Consistent with previous practice, the fourth quarter press release includes both net income and earnings excluding a required accounting change and special items. In 2003, there was a special item and a required accounting change reported in the first quarter and a special item reported in the fourth quarter. In 2004, there was a special item reported in the third quarter. Earnings that exclude the aforementioned items are a non-GAAP financial measure and are included to help facilitate comparisons of base business performance across periods. A reconciliation to net income is shown in Attachment II. Further information on ExxonMobil's frequently used financial and

operating measures is contained on pages 26 and 27 in the 2003 Form 10-K and is also available through our website at [www.exxonmobil.com](http://www.exxonmobil.com).

**ATTACHMENT I**  
**EXXON MOBIL CORPORATION**

**FOURTH QUARTER 2004**

(millions of dollars, except per share amounts)

	<u>Fourth Quarter</u>		<u>Twelve Months</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
<b>EARNINGS / EARNINGS PER SHARE</b>				
Total revenues and other income	83,357	65,952	298,027	246,738
Total costs and other deductions	70,092	56,574	256,786	214,772
Income before income taxes	\$13,265	\$9,378	\$41,241	\$31,966
Income taxes	4,845	2,728	15,911	11,006
<b>Income before accounting change</b>	<b>\$8,420</b>	<b>\$6,650</b>	<b>\$25,330</b>	<b>\$20,960</b>
Accounting change	0	0	0	550
<b>Net income (U.S. GAAP)</b>	<b>\$8,420</b>	<b>\$6,650</b>	<b>\$25,330</b>	<b>\$21,510</b>
Net income per common share (dollars)				
Income before accounting change	1.31	1.01	3.91	3.16
Accounting change	0.00	0.00	0.00	0.08
Net income	\$1.31	\$1.01	\$3.91	\$3.24
Net income per common share				
- assuming dilution (dollars)				
Income before accounting change	1.30	1.01	3.89	3.15
Accounting change	0.00	0.00	0.00	0.08
Net income	\$1.30	\$1.01	\$3.89	\$3.23
<b>OTHER FINANCIAL DATA</b>				
Dividends on common stock	\$1,738	\$1,649	\$6,896	\$6,515
Per common share	\$0.27	\$0.25	\$1.06	\$0.98
Millions of common shares outstanding				
At December 31			6,401	6,568
Average	6,411	6,580	6,482	6,634
Average - assuming dilution	6,461	6,612	6,519	6,662
Shareholders' equity at December 31			\$101,661	\$89,915
Capital employed at December 31			\$112,535	\$102,048
Income taxes	4,845	2,728	15,911	11,006
Excise taxes	7,288	6,228	27,263	23,855
All other taxes	11,419	10,726	43,605	40,107
Total taxes	\$23,552	\$19,682	\$86,779	\$74,968
ExxonMobil's share of income taxes of equity companies	\$294	\$321	\$1,180	\$983

**ATTACHMENT II**  
**EXXON MOBIL CORPORATION**

**FOURTH QUARTER 2004**

(millions of dollars)

	<u>Fourth Quarter</u>		<u>Twelve Months</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
<b>FUNCTIONAL EARNINGS</b>				
Net Income (U.S. GAAP)				
Upstream				
United States	1,384	856	4,948	3,905
Non-U.S.	3,503	2,413	11,727	10,597
Downstream				
United States	876	384	2,186	1,348
Non-U.S.	1,468	352	3,520	2,168
Chemical				
United States	425	212	1,020	381
Non-U.S.	823	264	2,408	1,051
Corporate and financing	(59)	2,169	(479)	1,510
<b>Income before accounting change</b>	<b>8,420</b>	<b>6,650</b>	<b>25,330</b>	<b>20,960</b>
Accounting change	0	0	0	550
<b>Net income (U.S. GAAP)</b>	<b>\$8,420</b>	<b>\$6,650</b>	<b>\$25,330</b>	<b>\$21,510</b>
Accounting Change and Other Special Items				
Upstream				
Non-U.S.	0	0	0	1,700
Downstream				
United States	0	0	(550)	0
Corporate and financing	0	2,230	0	2,230
Accounting change	0	0	0	550
<b>Corporate total</b>	<b>\$0</b>	<b>\$2,230</b>	<b>(\$550)</b>	<b>\$4,480</b>
Earnings Excluding Accounting Change and Other Special Items				
Upstream				
United States	1,384	856	4,948	3,905
Non-U.S.	3,503	2,413	11,727	8,897
Downstream				
United States	876	384	2,736	1,348
Non-U.S.	1,468	352	3,520	2,168
Chemical				
United States	425	212	1,020	381
Non-U.S.	823	264	2,408	1,051
Corporate and financing	(59)	(61)	(479)	(720)
<b>Corporate total</b>	<b>\$8,420</b>	<b>\$4,420</b>	<b>\$25,880</b>	<b>\$17,030</b>

**ATTACHMENT III  
EXXON MOBIL CORPORATION**

**FOURTH QUARTER 2004**

	<u>Fourth Quarter</u>		<u>Twelve Months</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Net production of crude oil and natural gas liquids, thousands of barrels daily (kbd)				
United States	534	607	557	610
Canada	357	364	355	363
Europe	564	589	583	579
Asia Pacific	189	236	202	237
Africa	612	500	572	442
Other Non-U.S.	309	299	302	285
Worldwide	2,565	2,595	2,571	2,516
Natural gas production available for sale, millions of cubic feet daily (mcf)				
United States	1,810	2,038	1,947	2,246
Canada	951	994	972	943
Europe	5,370	5,467	4,614	4,498
Asia Pacific	1,382	1,711	1,519	1,803
Other Non-U.S.	917	648	812	629
Worldwide	10,430	10,858	9,864	10,119
Oil-equivalent production (koebd)*	4,303	4,405	4,215	4,203

(continued)

\*Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels

**ATTACHMENT III (continued)**  
**EXXON MOBIL CORPORATION**

**FOURTH QUARTER 2004**

	<u>Fourth Quarter</u>		<u>Twelve Months</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
<b>Petroleum product sales (kbd)</b>				
United States	2,993	2,912	2,872	2,729
Canada	643	622	615	602
Europe	2,167	2,102	2,139	2,061
Asia Pacific	1,751	1,693	1,689	1,675
Other Non-U.S.	892	908	895	890
Worldwide	8,446	8,237	8,210	7,957
Gasolines, naphthas	3,380	3,342	3,301	3,238
Heating oils, kerosene, diesel	2,609	2,568	2,517	2,432
Aviation fuels	722	673	698	662
Heavy fuels	693	662	659	638
Specialty products	1,042	992	1,035	987
Total	8,446	8,237	8,210	7,957
<b>Refinery throughput (kbd)</b>				
United States	1,881	1,874	1,850	1,806
Canada	470	445	468	450
Europe	1,701	1,626	1,663	1,566
Asia Pacific	1,491	1,345	1,423	1,390
Other Non-U.S.	309	313	309	298
Worldwide	5,852	5,603	5,713	5,510
<b>Chemical product revenue</b>				
<b>(\$ millions)</b>				
United States	\$4,050	\$2,448	\$14,236	\$10,163
Non-U.S.	\$6,044	\$4,036	\$20,849	\$15,090
Worldwide	\$10,094	\$6,484	\$35,085	\$25,253
<b>Chemical prime product sales,</b>				
<b>thousands of metric tons (kt)</b>				
United States	2,871	2,717	11,521	10,740
Non-U.S.	4,078	3,975	16,267	15,827
Worldwide	6,949	6,692	27,788	26,567



**ATTACHMENT IV**  
**EXXON MOBIL CORPORATION**

**FOURTH QUARTER 2004**

(millions of dollars)

	<u>Fourth Quarter</u>		<u>Twelve Months</u>	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
Capital and Exploration Expenditures				
Upstream				
United States	520	571	1,922	2,125
Non-U.S.	2,774	2,733	9,793	9,863
Total	3,294	3,304	11,715	11,988
Downstream				
United States	175	291	775	1,244
Non-U.S.	496	528	1,630	1,537
Total	671	819	2,405	2,781
Chemical				
United States	79	94	262	333
Non-U.S.	177	113	428	359
Total	256	207	690	692
Other	12	30	75	64
Worldwide	\$4,233	\$4,360	\$14,885	\$15,525
Exploration expenses charged to income included above				
Consolidated affiliates				
United States	41	144	192	256
Non-U.S.	268	306	891	735
Equity companies - ExxonMobil share				
United States	9	0	9	1
Non-U.S.	16	6	27	25
Worldwide	\$334	\$456	\$1,119	\$1,017

**ATTACHMENT V**  
**EXXON MOBIL CORPORATION**  
**NET INCOME**

		<u>\$ Millions</u>	<u>Per Common Share</u>
2000	- First Quarter	3,480	0.50
	- Second Quarter	4,530	0.66
	- Third Quarter	4,490	0.63
	- Fourth Quarter	5,220	0.76
	Year	\$17,720	\$2.55
2001	- First Quarter	5,000	0.72
	- Second Quarter	4,460	0.66
	- Third Quarter	3,180	0.46
	- Fourth Quarter	2,680	0.39
	Year	\$15,320	\$2.23
2002	- First Quarter	2,090	0.30
	- Second Quarter	2,640	0.40
	- Third Quarter	2,640	0.39
	- Fourth Quarter	4,090	0.60
	Year	\$11,460	\$1.69
2003	- First Quarter	7,040	1.05
	- Second Quarter	4,170	0.63
	- Third Quarter	3,650	0.55
	- Fourth Quarter	6,650	1.01
	Year	\$21,510	\$3.24
2004	- First Quarter	5,440	0.83
	- Second Quarter	5,790	0.89
	- Third Quarter	5,680	0.88
	- Fourth Quarter	8,420	1.31
	Year	\$25,330	\$3.91

## 4Q04 INVESTOR RELATIONS DATA SUMMARY (PAGE 1 of 9)

<u>Net Income (U.S. GAAP), \$M</u>	<b>4Q04</b>	<b>3Q04</b>	<b>2Q04</b>	<b>1Q04</b>	<b>4Q03</b>
<b>Upstream</b>					
United States	1,384	1,173	1,237	1,154	856
Non-U.S.	3,503	2,756	2,609	2,859	2,413
Total	4,887	3,929	3,846	4,013	3,269
<b>Downstream</b>					
United States	876	11	907	392	384
Non-U.S.	1,468	840	600	612	352
Total	2,344	851	1,507	1,004	736
<b>Chemical</b>					
United States	425	329	148	118	212
Non-U.S.	823	680	459	446	264
Total	1,248	1,009	607	564	476
<b>Corporate and financing</b>	(59)	(109)	(170)	(141)	2,169
<b>Net income (U.S. GAAP)</b>	8,420	5,680	5,790	5,440	6,650
<b>Net income per common share (U.S. GAAP)</b>	1.31	0.88	0.89	0.83	1.01
<b>Net income per common share - assuming dilution (U.S. GAAP)</b>	1.30	0.88	0.88	0.83	1.01
 <u>Special Items \$M</u>					
<b>Upstream</b>					
United States	0	0	0	0	0
Non-U.S.	0	0	0	0	0
Total	0	0	0	0	0
<b>Downstream</b>					
United States	0	(550)	0	0	0
Non-U.S.	0	0	0	0	0
Total	0	(550)	0	0	0
<b>Chemical</b>					
United States	0	0	0	0	0
Non-U.S.	0	0	0	0	0
Total	0	0	0	0	0
<b>Corporate and financing</b>	0	0	0	0	2,230
<b>Corporate total</b>	0	(550)	0	0	2,230
 <u>Earnings Excluding Special Items \$M</u>					
<b>Upstream</b>					
United States	1,384	1,173	1,237	1,154	856
Non-U.S.	3,503	2,756	2,609	2,859	2,413
Total	4,887	3,929	3,846	4,013	3,269
<b>Downstream</b>					
United States	876	561	907	392	384
Non-U.S.	1,468	840	600	612	352
Total	2,344	1,401	1,507	1,004	736
<b>Chemical</b>					
United States	425	329	148	118	212
Non-U.S.	823	680	459	446	264
Total	1,248	1,009	607	564	476
<b>Corporate and financing</b>	(59)	(109)	(170)	(141)	(61)
<b>Corporate total</b>	8,420	6,230	5,790	5,440	4,420
<b>EPS excluding Special Items - assuming dilution</b>	1.30	0.96	0.88	0.83	0.68

**Supplemental Information (continued)**

	4Q04	3Q04	2Q04	1Q04	4Q03
<b>Net production of crude oil and natural gas liquids, kbd</b>					
United States	534	522	576	598	607
Canada	357	339	356	369	364
Europe	564	554	608	607	589
Asia-Pacific	189	204	198	216	236
Africa	612	588	542	543	500
Other Non-U.S.	309	298	301	302	299
Total liquids production	2,565	2,505	2,581	2,635	2,595
<b>Natural gas production available for sale, mcf</b>					
United States	1,810	1,918	1,987	2,076	2,038
Canada	951	954	974	1,009	994
Europe	5,370	3,302	3,756	6,034	5,467
Asia-Pacific	1,382	1,516	1,590	1,591	1,711
Other Non-U.S.	917	798	754	778	648
Total natural gas production available for sale	10,430	8,488	9,061	11,488	10,858
<b>Total worldwide liquids and gas production, koebd</b>	4,303	3,920	4,091	4,550	4,405
<b>Refinery throughput, kbd</b>					
United States	1,881	1,885	1,854	1,781	1,874
Canada	470	481	441	478	445
Europe	1,701	1,663	1,671	1,616	1,626
Asia-Pacific	1,491	1,473	1,314	1,412	1,345
Other Non-U.S.	309	307	309	309	313
Total refinery throughput	5,852	5,809	5,589	5,596	5,603
<b>Petroleum product sales, kbd</b>					
United States	2,993	2,869	2,865	2,758	2,912
Canada	643	619	584	615	622
Europe	2,167	2,156	2,106	2,128	2,102
Asia-Pacific	1,751	1,695	1,585	1,725	1,693
Other Non-U.S.	892	903	883	900	908
Total petroleum product sales	8,446	8,242	8,023	8,126	8,237
Gasolines, naphthas	3,380	3,363	3,302	3,157	3,342
Heating oils, kerosene, diesel	2,609	2,446	2,360	2,651	2,568
Aviation fuels	722	731	679	659	673
Heavy fuels	693	655	649	642	662
Specialty products	1,042	1,047	1,033	1,017	992
Total petroleum product sales	8,446	8,242	8,023	8,126	8,237
<b>Chemical product revenue, \$M</b>					
United States	\$4,050	\$3,782	\$3,466	\$2,938	\$2,448
Non-U.S.	6,044	5,581	4,760	4,464	4,036
Total chemical product revenue	\$10,094	\$9,363	\$8,226	\$7,402	\$6,484
<b>Chemical prime product sales, kt</b>					
United States	2,871	2,922	2,925	2,803	2,717
Non-U.S.	4,078	4,195	4,005	3,989	3,975
Total chemical prime product sales	6,949	7,117	6,930	6,792	6,692

**Supplemental Information (continued)**

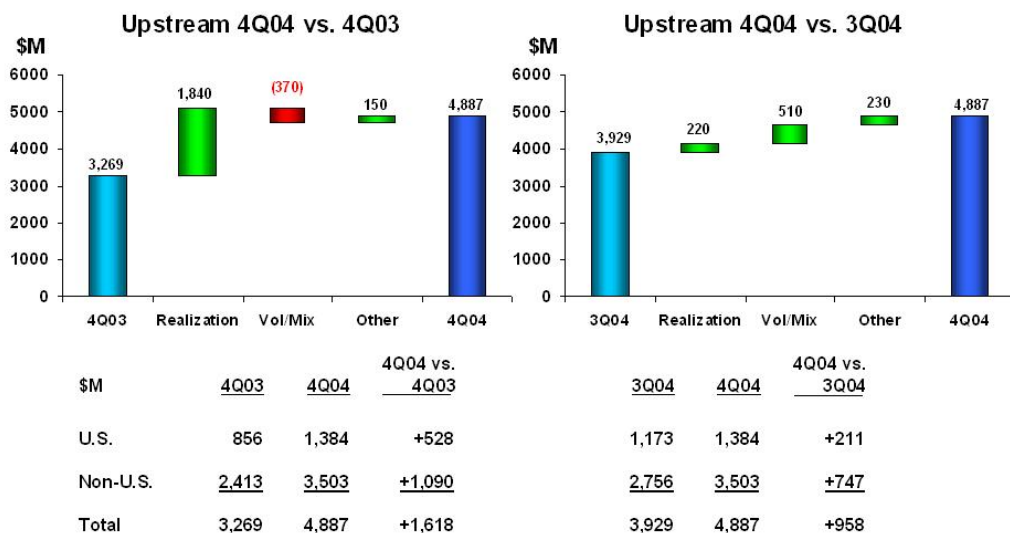
<b>Average Realization Data</b>	<b>4Q04</b>	<b>3Q04</b>	<b>2Q04</b>	<b>1Q04</b>	<b>4Q03</b>
<b>United States</b>					
ExxonMobil					
Crude (\$/B)	38.85	39.39	33.80	31.20	26.73
Natural Gas (\$/kCF)	6.61	5.67	5.96	5.59	4.59
<b>Benchmarks</b>					
WTI (\$/B)	48.29	43.86	38.31	35.23	31.16
ANS-WC (\$/B)	42.61	41.80	37.02	34.14	29.44
Henry Hub (\$/MBTU)	7.07	5.75	6.00	5.69	4.58
<b>Non-U.S.</b>					
ExxonMobil					
Crude (\$/B)	39.66	39.37	33.68	30.54	28.11
Natural Gas (\$/kCF)	5.13	4.19	4.01	4.42	4.08
European NG (\$/kCF)	5.33	4.24	4.01	4.56	4.38
<b>Benchmarks</b>					
Brent (\$/B)	43.99	41.54	35.36	31.95	29.41
<b>Capital and Exploration Expenditures, \$M</b>					
<b>Upstream</b>					
United States	520	483	464	455	571
Non-U.S.	2,774	2,394	2,376	2,249	2,733
Total	3,294	2,877	2,840	2,704	3,304
<b>Downstream</b>					
United States	175	202	196	202	291
Non-U.S.	496	398	428	308	528
Total	671	600	624	510	819
<b>Chemical</b>					
United States	79	68	64	51	94
Non-U.S.	177	86	84	81	113
Total	256	154	148	132	207
<b>Other</b>	12	3	5	55	30
<b>Total Capital and Exploration Expenditures</b>	<b>4,233</b>	<b>3,634</b>	<b>3,617</b>	<b>3,401</b>	<b>4,360</b>
<b>Exploration Expense Charged to Income, \$M</b>					
Consolidated - United States	41	66	46	39	144
- Non-U.S.	268	328	164	131	306
Non-consolidated - ExxonMobil share - United States	9	0	0	0	0
- Non-U.S.	16	7	0	4	6
<b>Total Exploration Expense Charged to Income</b>	<b>334</b>	<b>401</b>	<b>210</b>	<b>174</b>	<b>456</b>
<b>Effective Income Tax Rate, %</b>	<b>37.9%</b>	<b>41.9%</b>	<b>40.5%</b>	<b>41.8%</b>	<b>31.4%</b>
<b>Common Shares Outstanding (millions)</b>					
At quarter end	6,401	6,451	6,506	6,540	6,568
Average	6,411	6,464	6,506	6,544	6,580
Average - assuming dilution	6,461	6,508	6,547	6,582	6,612
<b>Cash Flows from Operations and Asset Sales (\$G)</b>					
Net cash provided by operating activities	11.4	9.4	8.7	10.1	6.8
Sales of subsidiaries, investments and PP&E	0.8	0.6	0.9	0.5	0.5
Cash flows from operations and asset sales	12.2	10.0	9.6	10.6	7.3

The above numbers reflect ExxonMobil's current estimate of volumes and realizations given data available as of the end of the fourth quarter of 2004. Volumes and realizations may be adjusted when full statements on joint venture operations are

received from outside operators. ExxonMobil management assumes no duty to update these estimates.

Upstream Earnings Reconciliations

## Upstream Earnings

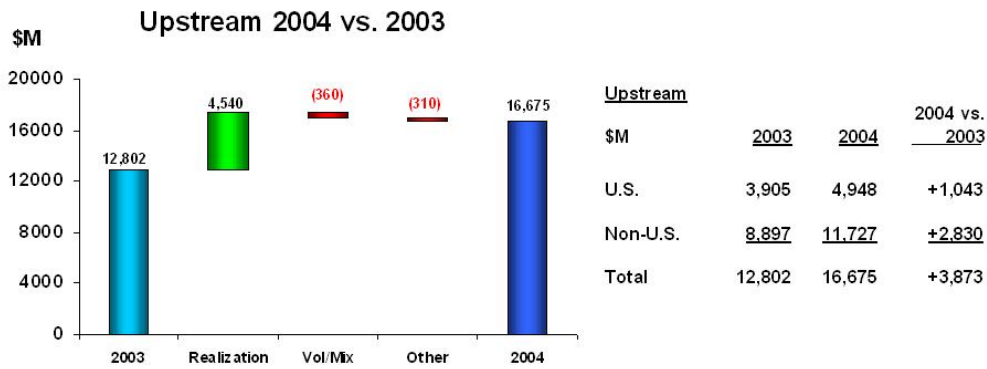


Note: Earnings exclude special items



Upstream Earnings Reconciliations

## Upstream Earnings



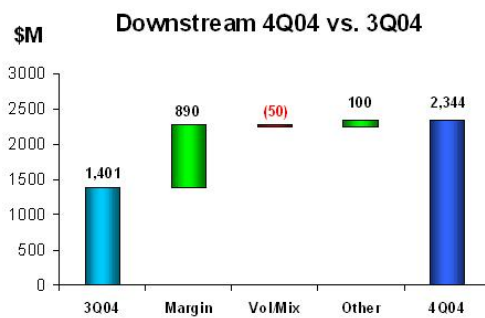
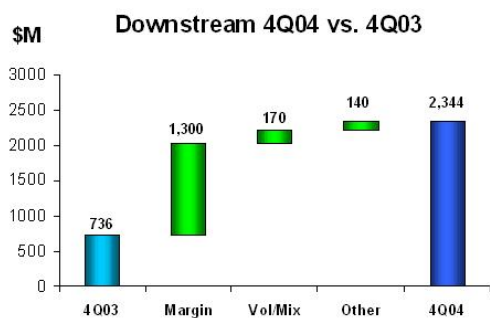
Note: Earnings exclude special items





Downstream Earnings Reconciliations

## Downstream Earnings



\$M	4Q03	4Q04	4Q04 vs. 4Q03
U.S.	384	876	+492
Non-U.S.	<u>352</u>	<u>1,468</u>	<u>+1,116</u>
Total	736	2,344	+1,608

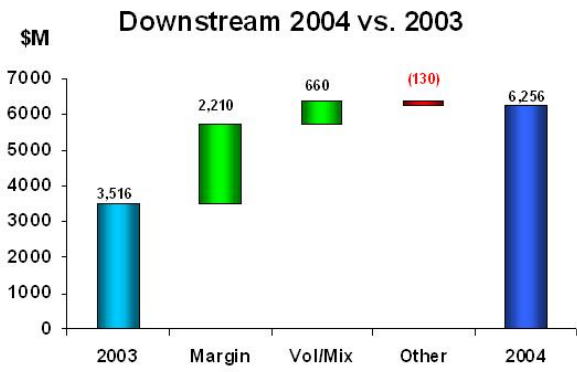
\$M	3Q04	4Q04	4Q04 vs. 3Q04
U.S.	561	876	+315
Non-U.S.	<u>840</u>	<u>1,468</u>	<u>+628</u>
Total	1,401	2,344	+943

Note: Earnings exclude special items



Downstream Earnings Reconciliations

## Downstream Earnings



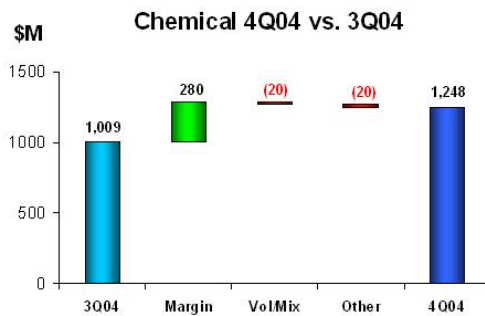
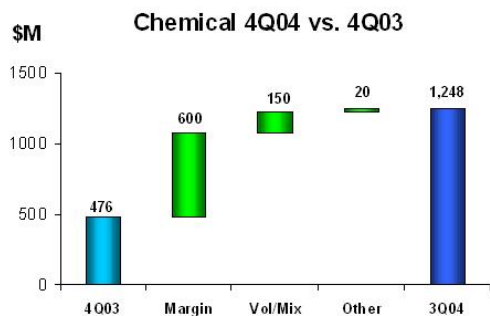
<u>Downstream</u>			
\$M	<u>2003</u>	<u>2004</u>	2004 vs. <u>2003</u>
U.S.	1,348	2,736	+1,388
Non-U.S.	<u>2,168</u>	<u>3,520</u>	<u>+1,352</u>
Total	3,516	6,256	+2,740

Note: Earnings exclude special items.



Chemical Earnings Reconciliations

## Chemical Earnings



\$M	4Q03	4Q04	4Q04 vs. 4Q03
U.S.	212	425	+213
Non-U.S.	<u>264</u>	<u>823</u>	<u>+559</u>
Total	476	1,248	+772

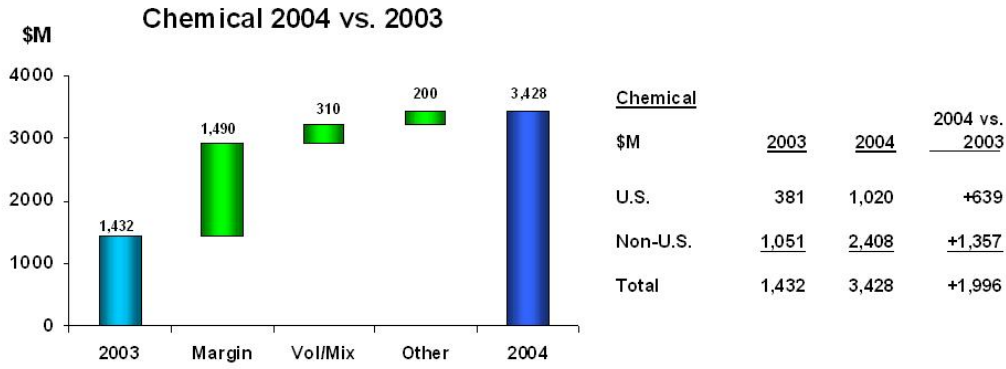
\$M	3Q04	4Q04	4Q04 vs. 3Q04
U.S.	329	425	+96
Non-U.S.	<u>680</u>	<u>823</u>	<u>+143</u>
Total	1,009	1,248	+239

Note: Earnings exclude special items



Chemical Earnings Reconciliations

## Chemical Earnings



Chemical	2003	2004	2004 vs. 2003
\$M			
U.S.	381	1,020	+639
Non-U.S.	1,051	2,408	+1,357
Total	1,432	3,428	+1,996

Note: Earnings exclude special items.

